# QUEBECOR

# MANAGEMENT DISCUSSION AND ANALYSIS THIRD QUARTER 2025

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#### **CORPORATE PROFILE**

This Management Discussion and Analysis covers the main activities of Quebecor Inc. in the third quarter of 2025 and the major changes from the previous financial year. Quebecor Inc., one of Canada's largest telecommunications and media groups, operates in the following segments: Telecommunications, Media, and Sports and Entertainment. Unless the context otherwise requires, in this Management Discussion and Analysis, "Quebecor" and "the Corporation" refer to Quebecor Inc. and its subsidiaries.

A Canadian leader in telecommunications and media, Quebecor is expanding its geographic footprint in the Canadian telecom market through a strategy focused on increasing competition in mobile telephony, and is pursuing a convergence strategy to leverage the value of its content for the benefit of its various properties and multiple distribution platforms.

This report should be read in conjunction with the information in the consolidated financial statements and Management Discussion and Analysis for the financial year ended December 31, 2024. All amounts are stated in Canadian dollars ("CAN dollars") unless otherwise indicated.

The Corporation uses financial measures not standardized under International Financial Reporting Standards ("IFRS"), such as adjusted EBITDA, adjusted net income (formerly "adjusted income from operating activities"), adjusted cash flows from operations, free cash flows from operating activities and consolidated net debt leverage ratio. It also uses key performance indicators, such as revenue-generating unit ("RGU") and average monthly mobile revenue per unit ("mobile ARPU"). Definitions of these measures and indicators are provided in the "Non-IFRS financial measures" and "Key performance indicators" sections.

#### **HIGHLIGHTS**

#### Third quarter 2025

Revenues: \$1.41 billion, a \$15.8 million (1.1%) increase.

Adjusted EBITDA: \$628.1 million, a \$34.0 million (5.7%) increase. All of the Corporation's segments contributed to the increase.

**Net income attributable to shareholders:** \$236.1 million (\$1.03 per basic share), an increase of \$47.1 million (\$0.22 per basic share) or 24.9%.

Adjusted net income: \$241.6 million (\$1.05 per basic share), an increase of \$49.4 million (\$0.23 per basic share) or 25.7%.

Adjusted cash flows from operations: \$462.4 million, a \$27.1 million (6.2%) increase.

Cash flows provided by operating activities: \$581.8 million, a \$35.6 million (6.5%) increase.

#### Year to date

Revenues: \$4.13 billion, a \$10.4 million (-0.3%) decrease.

**Adjusted EBITDA:** \$1.78 billion, a \$4.3 million (0.2%) increase, despite the unfavourable impact of a \$44.0 million increase in the stock-based compensation charge across all of the Corporation's segments.

**Net income attributable to shareholders:** \$644.5 million (\$2.80 per basic share), an increase of \$74.7 million (\$0.34 per basic share) or 13.1%.

Adjusted net income: \$653.5 million (\$2.84 per basic share), an increase of \$93.1 million (\$0.42 per basic share) or 16.6%.

Adjusted cash flows from operations: \$1.32 billion, a \$14.5 million (1.1%) increase.

Cash flows provided by operating activities: \$1.54 billion, a \$213.4 million (16.1%) increase.

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<sup>&</sup>lt;sup>1</sup> See "Non-IFRS financial measures."

Table 1
Consolidated summary of income, cash flows and balance sheet (in millions of Canadian dollars, except per basic share data)

		Thre		ths ended tember 30		Nine		hs ended ember 30
		2025		2024		2025		2024
Income								
Revenues:								
Telecommunications	\$	1,216.2	\$	1,203.2	\$	3,563.1	\$	3,569.6
Media		152.1		155.1		491.1		508.3
Sports and Entertainment		68.3		64.0		169.5		156.1
Inter-segments		(31.1)		(32.6)		(94.7)		(94.6)
		1,405.5		1,389.7		4,129.0		4,139.4
Adjusted EBITDA (negative adjusted EBITDA):								
Telecommunications		602.5		585.9		1,793.4		1,769.5
Media		23.4		14.7		14.1		16.9
Sports and Entertainment		15.0		11.7		23.2		16.6
Head Office		(12.8)		(18.2)		(47.9)		(24.5)
		628.1		594.1		1,782.8		1,778.5
Depreciation and amortization		(213.6)		(232.9)		(642.7)		(706.7)
Financial expenses		(85.0)		(100.6)		(263.5)		(317.6)
Restructuring, impairment of assets and other		(8.0)		(5.1)		(18.7)		(14.3)
Gain on valuation and translation of financial instruments		_		_		_		15.5
Income taxes		(82.8)		(65.6)		(218.7)		(191.3)
Net income	\$	238.7	\$	189.9	\$	639.2	\$	564.1
Not impose attributable to above baldova	•	226.4	Φ	190.0	¢	644.5	Φ.	E60.0
Net income attributable to shareholders	\$	236.1 241.6	\$	189.0	\$	644.5	\$	569.8 560.4
Adjusted net income		<b>∠41.</b> b		192.2		653.5		500.4
Per basic share:		4.00		0.04		0.00		0.40
Net income attributable to shareholders		1.03		0.81		2.80		2.46
Adjusted net income		1.05		0.82		2.84		2.42

Table 1 (continued)		Three months ended September 30			Nine months ende September 3			
		2025		2024		2025		2024
Capital expenditures:								
Telecommunications	\$	162.1	\$	148.8	\$	454.1	\$	443.8
Media		2.3		8.2		6.2		25.4
Sports and Entertainment		1.1		1.5		3.8		4.8
Head Office		0.2		0.3		0.2		0.5
		165.7		158.8		464.3		474.5
Acquisition of spectrum licences		-		_		-		298.9
Cash flows:								
Adjusted cash flows from operations:								
Telecommunications		440.4		437.1		1,339.3		1,325.7
Media		21.1		6.5		7.9		(8.5)
Sports and Entertainment		13.9		10.2		19.4		11.8
Head Office		(13.0)		(18.5)		(48.1)		(25.0)
		462.4		435.3		1,318.5		1,304.0
Free cash flows from operating activities <sup>1</sup>		443.9		374.0		1,056.6		817.4
Cash flows provided by operating activities		581.8		546.2		1,540.0		1,326.6
						Sept. 30, 2025		Dec. 31, 2024
Balance sheet								
Cash and cash equivalents					\$	244.9	\$	61.8
Working capital						(287.8)		(36.0)
Net assets related to derivative financial instruments						86.2		141.2
Total assets						12,791.9		12,998.7
Bank indebtedness						-		6.7
Total long-term debt (including current portion)						7,117.9		7,619.7
Lease liabilities (current and long term)						398.6		409.7
Equity attributable to shareholders						2,481.6		2,157.2
Equity						2,583.4		2,264.7
Consolidated net debt leverage ratio <sup>1</sup>						3.03x		3.31x

<sup>&</sup>lt;sup>1</sup> See "Non-IFRS financial measures."

#### **Telecommunications**

- The Telecommunications segment grew its revenues by \$13.0 million (1.1%) and its adjusted EBITDA by \$16.6 million (2.8%) in the third quarter of 2025.
- Revenues from mobile services increased by \$27.1 million (6.4%) and from Internet access by \$3.3 million (1.1%).
- There was a net increase of 94,100 RGUs<sup>1</sup> (1.2%) in the third quarter of 2025, including 113,800 connections (2.7%) to the mobile telephony service and 10,500 subscriptions (0.6%) to Internet access services.
- On October 6, 2025, Videotron Ltd. ("Videotron") announced that it had been ranked Quebecers' preferred telecommunications
  provider in a Léger survey conducted between July 17 and August 2, 2025. Respondents rated Videotron as the most reliable
  and most trustworthy telecom in Québec. The excellent results confirmed Videotron's status as the industry leader in customer
  service.
- Since the end of the second quarter of 2025, Videotron has announced the expansion of its Helix technology-based Internet and television services to more than 180,000 households in Drummondville, Magog, Rimouski, Saint-Hyacinthe, Trois-Rivières, Salaberry-de-Valleyfield and Huntingdon, as well as in many cities in Saguenay–Lac Saint-Jean. As Videotron's wireless services were already available in those communities, customers will now be able to access a full complement of telecommunications services in one place.
- On August 29, 2025, Videotron announced the expansion of its wireless coverage and service areas in the Haute-Mauricie
  region, in partnership with Ecotel Inc. and with the support of the Québec government. This will significantly improve mobile
  communications in this region of Québec, making it possible for more than 10,000 residents to subscribe to Videotron's mobile
  services and enhancing connectivity along several highways.
- On August 27, 2025, Freedom Mobile Inc. ("Freedom") announced the expansion of its wireless service area in Chatham-Kent,
  Ontario. The new service areas include Chatham, Ridgetown, Wallaceburg, Blenheim, Dresden, Thamesville and Bothwell,
  among others. Residents can now take advantage of Freedom's competitive plans, including the innovative Roam Beyond
  plan, while accessing its fast and reliable wireless network.

#### Media

• The Media segment's revenues decreased by \$3.0 million (-1.9%) and its adjusted EBITDA increased by \$8.7 million (59.2%) in the third quarter of 2025.

#### **Sports and Entertainment**

• The Sports and Entertainment segment posted increases of \$4.3 million (6.7%) in revenues and \$3.3 million (28.2%) in adjusted EBITDA in the third quarter of 2025.

#### Financing operations

On October 21, 2025, Videotron announced the pricing of its \$800.0 million aggregate principal amount of 3.950% Senior Notes due October 15, 2032. The closing of the offering is expected on or about November 20, 2025, subject to customary closing conditions. Videotron intends to use the net proceeds of this offering, together with cash on hand, to fund the conditional redemption of all of its US\$600.0 million aggregate principal amount of 5.125% Senior Notes due April 15, 2027, and the settlement of the related hedging contracts.

<sup>&</sup>lt;sup>1</sup> See "Key performance indicators."

#### **ANALYSIS OF CONSOLIDATED RESULTS**

#### 2025/2024 third-quarter comparison

Revenues: \$1.41 billion, a \$15.8 million (1.1%) increase.

- Revenues increased in Telecommunications (\$13.0 million or 1.1% of segment revenues) and in Sports and Entertainment (\$4.3 million or 6.7%).
- Revenues decreased in Media (\$3.0 million or -1.9%).

Adjusted EBITDA: \$628.1 million, a \$34.0 million (5.7%) increase.

- Adjusted EBITDA increased in Telecommunications (\$16.6 million or 2.8% of segment adjusted EBITDA), Media (\$8.7 million or 59.2%), and Sports and Entertainment (\$3.3 million or 28.2%).
- There was a favourable variance at Head Office (\$5.4 million).
- There was a \$2.7 million favourable variance in the Corporation's stock-based compensation charge in the third quarter of 2025 compared with the same period of 2024.

**Net income attributable to shareholders:** \$236.1 million (\$1.03 per basic share) in the third quarter of 2025, compared with \$189.0 million (\$0.81 per basic share) in the same period of 2024, an increase of \$47.1 million (\$0.22 per basic share) or 24.9%.

- The main favourable variances were:
  - \$34.0 million increase in adjusted EBITDA;
  - \$19.3 million decrease in the depreciation and amortization charge;
  - \$15.6 million decrease in financial expenses.
- The unfavourable variances were:
  - \$17.2 million increase in the income tax expense;
  - \$2.9 million unfavourable variance in the charge for restructuring, impairment of assets and other.

**Adjusted net income:** \$241.6 million (\$1.05 per basic share) in the third quarter of 2025, compared with \$192.2 million (\$0.82 per basic share) in the same period of 2024, an increase of \$49.4 million (\$0.23 per basic share) or 25.7%.

**Adjusted cash flows from operations:** \$462.4 million, a \$27.1 million (6.2%) increase in the third quarter of 2025 due to the \$34.0 million increase in adjusted EBITDA, partially offset by a \$6.9 million increase in capital expenditures.

Cash flows provided by operating activities: \$581.8 million in the third quarter of 2025, a \$35.6 million (6.5%) increase due primarily to the increase in adjusted EBITDA and a decrease in the cash portion of financial expenses, partially offset by an unfavourable net change in non-cash balances related to operating activities.

**Depreciation and amortization charge:** \$213.6 million in the third quarter of 2025, a \$19.3 million decrease due mainly to the end of the depreciation cycle for certain assets and the slowdown in capital expenditures in the Telecommunications segment in recent years, including the impact of government credits for certain large investment projects. The depreciation and amortization charge was mainly attributable to the Telecommunications segment.

**Financial expenses:** \$85.0 million in the third quarter of 2025, a \$15.6 million decrease due primarily to the impact of lower average interest rates on long-term debt and lower average indebtedness.

Charge for restructuring, impairment of assets and other: \$8.0 million in the third quarter of 2025, a \$2.9 million unfavourable variance.

In the third quarter of 2025, the Corporation recognized:

• \$4.8 million charge for workforce reduction costs, mainly in the Media segment, and other cost-reduction initiatives, mainly in the Telecommunications segment (\$2.3 million in 2024);

- \$3.6 million impairment of asset charge, mainly in connection with initiatives to integrate the Freedom business into the Telecommunications segment (\$1.4 million in 2024);
- \$0.1 million share of income of associates (\$0.7 million in 2024);
- \$0.3 million gain on other items (\$2.1 million charge in 2024).

**Income tax expense:** \$82.8 million in the third quarter of 2025 (effective tax rate of 26.6%), compared with \$65.6 million in the same period of 2024 (effective tax rate of 25.9%), a \$17.2 million unfavourable variance caused mainly by the impact of the increase in taxable income. The effective tax rate is calculated considering only taxable and deductible items.

#### 2025/2024 year-to-date comparison

Revenues: \$4.13 billion, a \$10.4 million (-0.3%) decrease.

- Revenues decreased in Media (\$17.2 million or -3.4% of segment revenues) and in Telecommunications (\$6.5 million or -0.2%).
- Revenues increased in Sports and Entertainment (\$13.4 million or 8.6%).

**Adjusted EBITDA:** \$1.78 billion, an increase of \$4.3 million (0.2%), despite a \$44.0 million increase in the stock-based compensation charge due to a significant change in the fair value of Quebecor stock options and stock-price-based share units.

- Adjusted EBITDA increased in Telecommunications (\$23.9 million or 1.4%) and in Sports and Entertainment (\$6.6 million or 39.8%).
- There were unfavourable variances at Head Office (\$23.4 million) and in the Media segment (\$2.8 million or -16.6%).

**Net income attributable to shareholders:** \$644.5 million (\$2.80 per basic share) in the first nine months of 2025, compared with \$569.8 million (\$2.46 per basic share) in the same period of 2024, an increase of \$74.7 million (\$0.34 per basic share) or 13.1%.

- The main favourable variances were:
  - \$64.0 million decrease in the depreciation and amortization charge;
  - \$54.1 million decrease in financial expenses;
  - \$4.3 million increase in adjusted EBITDA.
- The main unfavourable variances were:
  - \$27.4 million increase in the income tax expense;
  - \$15.5 million unfavourable variance related to gains on valuation and translation of financial instruments;
  - \$4.4 million unfavourable variance in the charge for restructuring, impairment of assets and other.

**Adjusted net income:** \$653.5 million (\$2.84 per basic share) in the first nine months of 2025, compared with \$560.4 million (\$2.42 per basic share) in the same period of 2024, an increase of \$93.1 million (\$0.42 per basic share) or 16.6%.

**Adjusted cash flows from operations:** \$1.32 billion, a \$14.5 million (1.1%) increase due to the \$10.2 million decrease in capital expenditures and the \$4.3 million increase in adjusted EBITDA.

Cash flows provided by operating activities: \$1.54 billion, a \$213.4 million (16.1%) increase due primarily to a favourable net change in non-cash balances related to operating activities and a decrease in the cash portion of financial expenses, partially offset by an increase in current income taxes.

**Depreciation and amortization charge:** \$642.7 million, a \$64.0 million decrease due mainly to the same factors as those noted above in the discussion of third quarter 2025 results. The depreciation and amortization charge was mainly attributable to the Telecommunications segment.

**Financial expenses:** \$263.5 million, a \$54.1 million decrease due mainly to the same factors as those noted above in the discussion of third quarter 2025 results.

**Gain on valuation and translation of financial instruments:** Nil, a \$15.5 million unfavourable variance due to the gain on embedded derivatives related to convertible debentures in 2024.

Charge for restructuring, impairment of assets and other: \$18.7 million, a \$4.4 million unfavourable variance.

During the first nine months of 2025, the Corporation recognized:

- \$15.4 million charge for workforce reduction costs, mainly in the Media segment, and other cost-reduction initiatives, mainly in the Telecommunications segment (\$7.9 million in 2024);
- \$5.1 million impairment of asset charge, mainly in connection with initiatives to integrate the Freedom business into the Telecommunications segment (\$11.8 million in 2024, including a \$7.8 million goodwill impairment charge in the Media segment);
- \$8.7 million share of income of associates (\$8.5 million in 2024);
- \$6.9 million charge for other items, consisting mainly of retroactive costs related to an appeal court decision on tariffs for the retransmission of distant television signals in the Telecommunications segment (\$3.1 million in 2024).

**Income tax expense:** \$218.7 million in the first nine months of 2025 (effective tax rate of 26.5%), compared with \$191.3 million in the same period of 2024 (effective tax rate of 26.0%), a \$27.4 million unfavourable variance caused mainly by the impact of the increase in taxable income. The effective tax rate is calculated considering only taxable and deductible items.

#### **SEGMENTED ANALYSIS**

#### **Telecommunications**

#### Third quarter 2025 operating results

Revenues: \$1.22 billion in the third quarter of 2025, a \$13.0 million (1.1%) increase.

- Revenues from mobile telephony services increased \$27.1 million (6.4%) to \$449.1 million, mainly because of an increase in the number of subscriber connections, partially offset by lower average per-connection revenues.
- Revenues from Internet access services increased \$3.3 million (1.1%) to \$311.1 million, due mainly to increases in average
  per-subscriber revenues, partially offset by a decrease in revenues from third-party Internet access providers.
- Revenues from television services decreased \$6.1 million (-3.2%) to \$185.7 million, due mainly to a decrease in the customer base, partially offset by an increase in average per-subscriber revenues.
- Revenues from wireline telephony services decreased \$4.4 million (-7.2%) to \$57.0 million, mainly because of the impact of the net decrease in subscriber connections, partially offset by higher average per-connection revenues.
- Revenues from mobile equipment sales to customers decreased \$8.8 million (-5.0%) to \$168.3 million, mainly because of the decrease in the number of mobile devices sold.
- Other revenues increased \$1.9 million (4.4%) to \$45.0 million.

**Mobile ARPU:** \$35.05 in the third quarter of 2025 compared with \$35.71 in the same period of 2024, a \$0.66 (-1.8%) decrease, mainly attributable to higher promotional discounts, lower overage revenues and a change in the customer mix, including the dilutive effect of Freedom's and Fizz's prepaid services.

#### **Customer statistics**

Table 2 shows changes in RGUs for the three-month, nine-month and twelve-month periods ended September 30, 2025 and 2024.

Table 2
Change in RGUs
(in thousands of units)

		Three months ended September 30		ns ended mber 30	Twelve months ended September 30		
	2025	2024	2025	2024	2025	2024	
Mobile telephony	113.8	130.8	237.1	282.1	323.1	346.6	
	2.7%	3.4%	5.8%	7.6%	8.1%	9.5%	
Internet access	10.5	11.8	3.8	6.7	2.1	13.0	
	0.6%	0.7%	0.2%	0.4%	0.1%	0.8%	
Television	(14.9)	(10.0)	(35.1)	(43.7)	(52.6)	(50.6)	
	-1.2%	-0.8%	-2.7%	-3.2%	-4.0%	-3.7%	
Wireline telephony	(15.3)	(15.9)	(46.8)	(47.2)	(65.4)	(64.4)	
	-2.6%	-2.5%	-7.7%	-7.0%	-10.4%	-9.3%	
Total RGUs	94.1	116.7	159.0	197.9	207.2	244.6	
	1.2%	1.5%	2.1%	2.6%	2.7%	3.3%	

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<sup>&</sup>lt;sup>1</sup> See "Key performance indicators."

Table 3

Quarter-end RGUs
(in thousands of units)

	Sept. 2025	June 2025 <sup>1</sup>	Mar. 2025 <sup>1</sup>	Dec. 2024 <sup>1</sup>	Sept. 2024 <sup>1</sup>	June 2024 <sup>1</sup>	Mar. 2024 <sup>1</sup>	Dec. 2023 <sup>1</sup>
Mobile telephony	4,328.1	4,214.3	4,143.9	4,091.0	4,005.0	3,874.2	3,781.9	3,722.9
Internet access	1,736.4	1,725.9	1,729.1	1,732.6	1,734.3	1,722.5	1,721.1	1,727.6
Television	1,259.3	1,274.2	1,293.5	1,294.4	1,311.9	1,321.9	1,335.7	1,355.6
Wireline telephony	562.1	577.4	593.2	608.9	627.5	643.4	658.3	674.7
Total	7,885.9	7,791.8	7,759.7	7,726.9	7,678.7	7,562.0	7,497.0	7,480.8

<sup>&</sup>lt;sup>1</sup> To better reflect the activities of the Telecommunications segment, prepaid connections with negligible ARPU have been excluded from the mobile telephony connection count, leading to a cumulative adjustment of 50,300 connections at June 30, 2025.

Adjusted EBITDA: \$602.5 million, a \$16.6 million (2.8%) increase due primarily to:

- the impact of higher mobile service revenues;
- stringent cost control, including a favourable update of certain provisions.

#### Partially offset by:

- the impact of lower wireline service revenues;
- the impact of lower revenues from mobile device sales.

**Cost/revenue ratio:** Employee costs and purchases of goods and services for all operations, expressed as a percentage of revenues, were 50.5% in the third quarter of 2025 compared with 51.3% in the same period of 2024.

**Adjusted cash flows from operations:** \$440.4 million in the third quarter of 2025 compared with \$437.1 million in the same period of 2024 (Table 10). The \$3.3 million (0.8%) increase was mainly due to the \$16.6 million increase in adjusted EBITDA, partially offset by a \$13.3 million increase in capital expenditures, mainly due to increased subscriber equipment and network investments, partially offset by the receipt of government credits for large projects in connection with investments made in recent years.

#### Year-to-date operating results

**Revenues:** \$3.56 billion in the first nine months of 2025, a \$6.5 million (-0.2%) decrease essentially due to the same factors as those noted above in the discussion of third quarter 2025 results.

- Revenues from mobile telephony services increased \$72.3 million (5.8%) to \$1.31 billion.
- Revenues from Internet access services decreased \$9.1 million (-1.0%) to \$934.9 million, due mainly to a decrease in revenues from third-party Internet access providers, partially offset by an increase in average per-subscriber revenues.
- Revenues from television services decreased \$23.5 million (-4.0%) to \$563.4 million.
- Revenues from wireline telephony services decreased \$13.4 million (-7.1%) to \$175.5 million.
- Revenues from mobile equipment sales to customers decreased \$10.4 million (-2.3%) to \$445.6 million.
- Other revenues decreased \$22.4 million (-14.7%) to \$130.0 million, essentially because of the decrease in revenues from wireline equipment sales due to the availability of Helix equipment on a rental basis since the beginning of June 2024.

**Mobile ARPU:** \$34.84 in the first nine months of 2025, compared with \$35.92 in the same period of 2024, a \$1.08 (-3.0%) decrease due primarily to the same factors as those noted above in the discussion of third quarter 2025 results.

Adjusted EBITDA: \$1.79 billion in the first nine months of 2025, a \$23.9 million (1.4%) favourable variance due primarily to:

- the impact of the increase in mobile service revenues;
- disciplined management of promotional discounts and of costs related to mobile device sales;
- stringent cost control, including a favourable update of certain provisions.

Partially offset by:

- the impact of lower wireline service revenues;
- the increase in the stock-based compensation charge.

**Cost/revenue ratio:** Employee costs and purchases of goods and services for all operations, expressed as a percentage of revenues, were 49.7% in the first nine months of 2025, compared with 50.4% in the same period of 2024.

**Adjusted cash flows from operations:** \$1.34 billion in the first nine months of 2025 compared with \$1.33 billion in the same period of 2024 (Table 10). The \$13.6 million (1.0%) increase was due to the \$23.9 million increase in adjusted EBITDA, partially offset by a \$10.3 million increase in capital expenditures, due to essentially the same factors as those noted above in the discussion of third quarter 2025 results.

#### Media

#### Third quarter 2025 operating results

Revenues: \$152.1 million in the third quarter of 2025, a \$3.0 million (-1.9%) decrease.

- Advertising revenues decreased by \$3.4 million (-5.6%), mainly in television.
- Other revenues decreased by \$2.0 million (-4.1%), mainly due to a decrease in the volume of activities related to film production and audiovisual services.
- Subscription revenues increased by \$2.4 million (5.3%), mainly from specialty channels.

Adjusted EBITDA: \$23.4 million in the third quarter of 2025, an \$8.7 million (59.2%) increase due primarily to:

a decrease in operating expenses, including content costs and cost savings resulting from various cost-reduction initiatives.

Partially offset by:

• the impact of the decrease in revenues.

**Cost/revenue ratio:** Employee costs and purchases of goods and services for all operations, expressed as a percentage of revenues, were 84.6% in the third quarter of 2025 compared with 90.5% in the same period of 2024. The reduction was mainly due to the decrease in operating expenses.

**Adjusted cash flows from operations:** \$21.1 million in the third quarter of 2025 compared with \$6.5 million in the same period of 2024 (Table 10). The \$14.6 million increase was due to the \$8.7 million increase in adjusted EBITDA and a \$5.9 million decrease in capital expenditures following the completion of the investment program related to the centralization of the segment's services.

#### Year-to-date operating results

Revenues: \$491.1 million in the first nine months of 2025, a \$17.2 million (-3.4%) decrease.

- Other revenues decreased by \$9.2 million (-6.2%), mainly due to the decrease in the volume of activities related to film production and audiovisual services.
- Subscription revenues decreased by \$8.3 million (-5.7%), mainly attributable to a \$10.2 million favourable retroactive adjustment recorded in the second quarter of 2024 in connection with an agreement on carriage fees for the LCN specialty channel, and a decrease in magazine revenues.
- Advertising revenues increased by \$0.3 million (0.1%).

Adjusted EBITDA: \$14.1 million in the first nine months of 2025, a \$2.8 million (-16,6%) decrease due primarily to:

the impact of the decrease in revenues.

Partially offset by:

the decrease in operating expenses, including content costs and cost savings resulting from various cost-reduction initiatives.

**Cost/revenue ratio:** Employee costs and purchases of goods and services for all operations, expressed as a percentage of revenues, were 97.1% in the first nine months of 2025, compared with 96.7% in the same period of 2024.

Adjusted cash flows from operations: \$7.9 million in the first nine months of 2025 compared with negative \$8.5 million in the same period of 2024 (Table 10). The \$16.4 million favourable variance was due to a \$19.2 million decrease in capital expenditures following the completion of the investment program related to the centralization of the segment's services, partially offset by the \$2.8 million decrease in adjusted EBITDA.

#### **Sports and Entertainment**

#### Third quarter 2025 operating results

**Revenues:** \$68.3 million in the third quarter of 2025, a \$4.3 million (6.7%) increase due primarily to higher revenues from concerts and books, partially offset by lower revenues from music.

**Adjusted EBITDA:** \$15.0 million in the third quarter of 2025, a \$3.3 million (28.2%) increase due primarily to the impact of the revenue increase and to improved profitability in the music business.

**Adjusted cash flows from operations:** \$13.9 million in the third quarter of 2025 compared with \$10.2 million in the same period of 2024 (Table 10). The \$3.7 million increase was due primarily to the \$3.3 million increase in adjusted EBITDA.

#### Year-to-date operating results

**Revenues:** \$169.5 million in the first nine months of 2025, a \$13.4 million (8.6%) increase due to higher revenues across all lines of business.

**Adjusted EBITDA:** \$23.2 million in the first nine months of 2025, a \$6.6 million (39.8%) increase due essentially to the same factors as those noted in the discussion of third quarter 2025 operating results.

**Adjusted cash flows from operations:** \$19.4 million in the first nine months of 2025 compared with \$11.8 million in the same period of 2024 (Table 10). The \$7.6 million increase was due primarily to the \$6.6 million increase in adjusted EBITDA.

#### **CASH FLOWS AND FINANCIAL POSITION**

This section provides an analysis of the Corporation's sources and uses of cash flows, as well as a financial position analysis as of the balance sheet date.

#### **Operating activities**

Third quarter 2025

Cash flows provided by operating activities: \$581.8 million in the third quarter of 2025 compared with \$546.2 million in the same period of 2024.

The \$35.6 million (6.5%) increase was primarily due to:

- \$34.0 million increase in adjusted EBITDA;
- \$15.3 million decrease in the cash portion of financial expenses.

Partially offset by:

\$13.0 million unfavourable net change in non-cash balances related to operating activities, due primarily to unfavourable
variances in inventory and provisions for stock-based compensation plans, partially offset by favourable variances in accounts
payable, accrued charges and provisions, contract assets and accounts receivable;

Year to date

**Cash flows provided by operating activities:** \$1.54 billion in the first nine months of 2025 compared with \$1.33 billion in the same period of 2024.

The \$213.4 million (16.1%) increase was primarily due to:

- \$180.7 million favourable net change in non-cash balances related to operating activities, due primarily to favourable variances
  in accounts receivable, contract assets, provisions for stock-based compensation plans, inventory and income tax payable,
  partially offset by an unfavourable variance in accounts payable, accrued charges and provisions;
- \$53.8 million decrease in the cash portion of financial expenses.

Partially offset by:

• \$13.2 million increase in current income taxes.

Compared with the first nine months of 2024, cash flows provided by operating activities were favourably impacted in 2025 by an increase in non-cash items related to operating activities in the Telecommunications and Media segments, as well as a lower average interest rate and lower average indebtedness, which resulted in a decrease in financial expenses.

Working capital: Negative \$287.8 million as at September 30, 2025, compared with negative \$36.0 million as at December 31, 2024. The unfavourable variance of \$251.8 million was mainly due to the evolution of short- and long-term debt maturities, decreases in accounts receivable and inventory, and an increase in income tax payable, partially offset by the redemption upon maturity by Videotron of the entirety of its Senior Notes in the aggregate principal amount of \$400.0 million, an increase in cash and cash equivalents, and a decrease in accounts payable, accrued charges and provisions.

#### **Investing activities**

Third quarter 2025

Cash flows used for capital expenditures: \$138.3 million in the third quarter of 2025 compared with \$172.2 million in the same period of 2024. The \$33.9 million decrease was due to a \$40.8 million favourable net change in current non-cash items, partially offset by a \$6.9 million increase in capital expenditures, mainly in the Telecommunications segment.

**Net subsidies used to finance capital expenditures:** \$4.6 million in the third quarter of 2025, representing the use of subsidies received under the Québec government's initiative to improve wireless coverage in outlying regions of Québec, which were recorded as a reduction of capital expenditures.

Proceeds from disposal of assets: \$0.4 million in the third guarter of 2025.

**Acquisitions of investments and other:** Cash inflows of \$0.8 million in the third quarter of 2025, compared with investments of \$17.6 million in the same period of 2024.

Year to date

Cash flows used for capital expenditures: \$484.5 million in the first nine months of 2025, compared with \$509.7 million in the same period of 2024. The \$25.2 million decrease was due to a \$15.0 million favourable net change in current non-cash items and a \$10.2 million reduction in capital expenditures, mainly in the Media segment, following the completion of the investment program related to the centralization of the segment's services.

**Net subsidies received to finance capital expenditures:** \$10.3 million in the first nine months of 2025, compared with net subsidies of \$37.0 million in the same period of 2024. These subsidies were received in advance under the Québec government's initiative to improve wireless coverage in outlying regions of Québec.

**Acquisitions of spectrum licences:** \$298.9 million in the first nine months of 2024. On May 29, 2024, Videotron acquired 305 blocks of spectrum in the 3800 MHz band across the country.

**Proceeds from disposal of assets:** \$1.1 million in the first nine months of 2025 compared with \$0.5 million in the same period of 2024.

Business acquisitions: \$7.0 million in the first nine months of 2024.

**Acquisitions of investments and other:** Cash inflows of \$2.0 million in the first nine months of 2025, compared with investments of \$33.0 million in the same period of 2024.

#### Free cash flows from operating activities

Third quarter 2025

Free cash flows from operating activities: \$443.9 million in the third quarter of 2025 compared with \$374.0 million in the same period of 2024 (Table 11). The \$69.9 million increase was due mainly to a \$35.6 million increase in cash flows provided by operating activities and a \$33.9 million decrease in cash flows used for capital expenditures.

Year to date

Free cash flows from operating activities: \$1.06 billion in the first nine months of 2025 compared with \$817.4 million in the same period of 2024 (Table 11). The \$239.2 million increase was due mainly to a \$213.4 million increase in cash flows provided by operating activities and a \$25.2 million decrease in cash flows used for capital expenditures.

#### Financing activities

**Consolidated debt** (long-term debt plus bank indebtedness): \$501.9 million reduction in the first nine months of 2025. There was a \$55.0 million net unfavourable variance in the net asset related to derivative financial instruments.

- The \$501.9 million debt reduction in the first nine months of 2025 was due to:
  - redemption upon maturity by Videotron on June 16, 2025 of the entirety of its 5.625% Senior Notes in the aggregate principal amount of \$400.0 million;
  - \$101.9 million favourable impact of the variance in the average exchange rate. The consolidated debt decrease attributable to this item was offset by the decrease in the net asset related to derivative financial instruments.
- The \$55.0 million net unfavourable variance in the net asset related to derivative financial instruments in the first nine months
  of 2025 was mainly due to:
  - o unfavourable impact of exchange rate fluctuations on the value of derivative financial instruments.

Partially offset by:

o favourable impact of interest rate fluctuations on the fair value of derivative financial instruments.

- On October 21, 2025, Videotron announced the pricing of its \$800.0 million aggregate principal amount of 3.950% Senior Notes due October 15, 2032. The closing of the offering is expected on or about November 20, 2025, subject to customary closing conditions. Videotron intends to use the net proceeds of this offering, together with cash on hand, to fund the conditional redemption of all of its US\$600.0 million aggregate principal amount of 5.125% Senior Notes due April 15, 2027, and the settlement of the related hedging contracts.
- On April 15, 2025, Quebecor Media terminated its \$300.0 million secured revolving credit facility.
- On February 26, 2025, Videotron amended and restated its credit agreement to, among other things, amend its existing \$500.0 million revolving credit facility (which had been reduced from \$2.00 billion to \$500.0 million on January 29, 2025) by creating two tranches: (i) a first tranche in the amount of \$250.0 million maturing in February 2030, and (ii) a second tranche in the amount of \$250.0 million maturing in February 2026 and providing for a conversion option into a term facility maturing in February 2027. On May 27, 2025, each of the two tranches of the revolving credit facility were subsequently increased from \$250.0 million to \$400.0 million.

### **Financial position**

**Net available liquidity:** \$1.04 billion at September 30, 2025 for Quebecor and its wholly owned subsidiaries, consisting of a \$799.8 million unused and available revolving credit facility and \$238.9 million in cash and cash equivalents.

**Consolidated debt:** \$7.09 billion at September 30, 2025, a \$501.9 million decrease compared with December 31, 2024. Consolidated debt essentially consisted of Videotron's debt. There was a \$55.0 million net unfavourable variance in the net asset related to derivative financial instruments (see "Financing activities" above).

As at September 30, 2025, minimum principal repayments on long-term debt in the coming years were as follows:

Table 4
Minimum principal repayments on Quebecor's long-term debt
12-month periods ended September 30
(in millions of Canadian dollars)

Total	\$ 7,117.9
2031 and thereafter	2,022.7
2030	800.0
2029	1,295.8
2028	750.0
2027	1,542.3
2026	\$ 707.1

From time to time, Quebecor may (but is under no obligation to) seek to retire or purchase its outstanding securities in open market purchases, privately negotiated transactions, or otherwise. Such repurchases, if any, will depend on its liquidity position and requirements, prevailing market conditions, contractual restrictions and other factors. The amounts involved may be material.

The weighted average term of Quebecor's consolidated debt was approximately 4.2 years as of September 30, 2025 (4.7 years as of December 31, 2024). After taking into account hedging instruments, the debt consisted of approximately 89.9% fixed-rate debt (84.9% at December 31, 2024) and 10.1% floating-rate debt (15.1% at December 31, 2024).

Management of the Corporation believes that cash flows and available sources of financing should be sufficient to cover committed cash requirements for capital expenditures, acquisitions of spectrum licences, working capital, interest payments, income tax payments, debt and lease repayments, share repurchases and dividend payments to shareholders. The Corporation believes it will be able to meet future debt and lease liability maturities, which are staggered over the coming years.

Pursuant to its financing agreements, the Corporation is required to maintain certain financial ratios and comply with certain financial covenants. At September 30, 2025, the Corporation was in compliance with all required financial ratios and restrictive covenants in its financing agreements.

#### **Dividends declared**

On November 5, 2025, the Board of Directors of Quebecor declared a quarterly dividend of \$0.35 per share on its Class A Multiple Voting Shares ("Class A Shares") and Class B Subordinate Voting Shares ("Class B Shares"), payable on December 16, 2025 to shareholders of record at the close of business on November 21, 2025.

# **Analysis of consolidated balance sheet**

Table 5
Consolidated balance sheet
Analysis of main differences between September 30, 2025 and December 31, 2024
(in millions of Canadian dollars)

	Sept. 30, 2025 <sup>1</sup>	Dec. 31, 2024 <sup>1</sup>	Difference	Main reasons for difference
Assets				
Cash and cash equivalents	\$ 244.9	\$ 61.8	\$ 183.1	See "Cash flows and financial position"
Accounts receivable	1,076.6	1,208.9	(132.3)	Impact of current variances in activity
Inventories	400.5	440.1	(39.6)	Impact of current variances in activity
Property, plant and equipment	3,270.9	3,302.7	(31.8)	Depreciation exceeded additions during the period
Intangible assets	3,443.1	3,486.9	(43.8)	Amortization exceeded additions during the period
Derivative financial instruments <sup>2</sup>	86.2	141.2	(55.0)	See "Financing activities"
Other assets	784.7	843.6	(58.9)	Decrease in long-term operating assets due to the impact of current variances in activity
Liabilities				•
Accounts payable, accrued charges and provisions	1,048.9	1,167.0	(118.1)	Impact of current variances in activity
Income taxes <sup>3</sup>	51.2	13.9	37.3	Current income taxes for the period less current disbursements
Long-term debt, including current portion and bank indebtedness	7,087.0	7,588.9	(501.9)	See "Financing activities"
Other liabilities	319.7	289.1	30.6	Increase in the provision for stock-based compensation

<sup>&</sup>lt;sup>1</sup> The "restricted cash" and "deferred subsidies" line items are combined for the purposes of the analysis.

Assets less liabilities.

<sup>3</sup> Liabilities less assets.

#### ADDITIONAL INFORMATION

#### **Contractual obligations**

Material contractual obligations of the Corporation include principal repayment and interest on long-term debt and lease liabilities; capital expenditure and other commitments, including mobile devices; and obligations related to derivative financial instruments. For a summary of the Corporation's contractual obligations, please refer to Quebecor's Management Discussion and Analysis for the year ended December 31, 2024, as well as Table 4 for the updated schedule of principal repayments on long-term debt as at September 30, 2025. As of September 30, 2025, there have been no material changes in the Corporation's major contractual obligations since December 31, 2024, other than the financing transactions described in the "Financing activities" section in this report.

#### Related party transactions

In the third quarter of 2025, the Corporation incurred expenses to affiliated corporations in the amount of \$23.8 million (\$35.7 million in 2024), which are included in the purchase of goods and services, and acquired property, plant and equipment and intangible assets from affiliated corporations in the amount of \$7.7 million (\$15.7 million in 2024). The Corporation also made sales to affiliated corporations in the amount of \$5.5 million (\$5.5 million in 2024).

In the first nine months of 2025, the Corporation incurred expenses with affiliated corporations in the amount of \$84.1 million (\$92.2 million in 2024), which are included in the purchase of goods and services, and acquired property, plant and equipment and intangible assets from affiliated corporations in the amount of \$24.1 million (\$26.5 million in 2024). The Corporation also made sales to affiliated corporations in the amount of \$18.0 million (\$12.2 million in 2024).

These transactions were accounted for at the consideration agreed between parties.

#### Capital stock

Table 6 below presents information on the Corporation's capital stock as at October 15, 2025. In addition, 14,177,751 share options of the Corporation were outstanding as of the same date.

Table 6
Capital stock
(in shares and millions of Canadian dollars)

	Oct	ober 15, 2025
	Issued and outstanding	Carrying value
Class A Shares	74,837,075	\$ 8.3
Class B Shares	153,631,973	1,013.4

On August 6, 2025, the Board of Directors of the Corporation authorized the renewal of the normal course issuer bid for a maximum of 1,000,000 Class A Shares representing approximately 1.3% of issued and outstanding Class A Shares, and for a maximum of 5,000,000 Class B Shares representing approximately 3.2% of issued and outstanding Class B Shares as of August 1, 2025. The purchases can be made from August 15, 2025 to August 14, 2026, at prevailing market prices on the open market through the facilities of the Toronto Stock Exchange or other alternative trading systems in Canada. All shares purchased under the bid will be cancelled.

On August 8, 2025, the Corporation entered into an automatic securities purchase plan ("the plan") with a designated broker whereby shares may be repurchased under the plan at times when such purchases would otherwise be prohibited pursuant to regulatory restrictions or self-imposed blackout periods. The plan received prior approval from the Toronto Stock Exchange. It came into effect on August 15, 2025 and will terminate on the same date as the normal course issuer bid.

Under the plan, before entering a self-imposed blackout period, the Corporation may, but is not required to, ask the designated broker to make purchases under the normal course issuer bid. Such purchases will be made at the discretion of the designated broker, within parameters established by the Corporation prior to the blackout periods. Outside the blackout periods, purchases will be made at the discretion of the Corporation's management.

During the first nine months of 2025, the Corporation repurchased and cancelled 3,740,908 Class B Shares for a total cash consideration of \$140.0 million (2,200,000 Class B Shares for a total cash consideration of \$68.8 million in 2024) and 217,221 Class B

Shares were issued following the exercise of stock options for a total cash consideration of \$6.6 million (5,161,237 Class B shares issued in 2024 following the redemption of convertible debentures).

#### **Financial instruments**

The Corporation uses a number of financial instruments, mainly cash and cash equivalents, restricted cash, trade receivables, contract assets, long-term investments, bank indebtedness, trade payables, accrued liabilities, long-term debt, lease liabilities and derivative financial instruments.

In order to manage its foreign exchange and interest rate risks, the Corporation uses derivative financial instruments: (i) to set in CAN dollars future payments on debts denominated in U.S. dollars (interest and principal) and certain purchases of inventories and other capital expenditures denominated in a foreign currency; and (ii) to achieve a targeted balance of fixed- and floating-rate debt. The Corporation does not intend to settle its derivative financial instruments prior to their maturity, as none of these instruments is held or issued for speculative purposes.

The carrying value and fair value of long-term debt and derivative financial instruments as of September 30, 2025 and December 31, 2024 are as follows:

Table 7
Fair value of long-term debt and derivative financial instruments (in millions of Canadian dollars)

	Sept	December 31, 2024				
Asset (liability)	Carrying value	Fair value		Carrying value		Fair value
Long-term debt <sup>1</sup>	\$ (7,117.9)	\$ (7,156.2)	\$	(7,619.7)	\$	(7,540.0)
Derivative financial instruments						
Foreign exchange forward contracts	(0.2)	(0.2)		6.9		6.9
Interest rate swaps	(8.5)	(8.5)		(7.2)		(7.2)
Cross-currency swaps	94.9	94.9		141.5		141.5

<sup>&</sup>lt;sup>1</sup> The carrying value of long-term debt excludes financing costs.

The fair value of long-term debt is estimated based on quoted market prices when available or on valuation models. When the Corporation uses valuation models, the fair value is estimated based on discounted cash flows using period-end market yields or the market value of similar instruments with the same maturity.

The fair value of derivative financial instruments recognized on the consolidated balance sheets is estimated as per the Corporation's valuation models. These models project future cash flows and discount the future amounts to a present value using the contractual terms of the derivative financial instrument and factors observable in external market data, such as period-end swap rates and foreign exchange rates. An adjustment is also included to reflect non-performance risk, impacted by the financial and economic environment prevailing at the date of the valuation, in the recognized measure of the fair value of the derivative financial instruments by applying a credit default premium, estimated using a combination of observable and unobservable inputs in the market, to the net exposure of the counterparty or the Corporation.

Gains on cash flow hedges of \$0.9 million and \$46.9 million were recorded under "Other comprehensive income" in the third quarter and first nine months of 2025 respectively (losses of \$15.2 million and \$21.0 million in the third quarter and first nine months of 2024).

#### Non-IFRS financial measures

The financial measures not standardized under IFRS that are used by the Corporation to assess its financial performance, such as adjusted EBITDA, adjusted net income, adjusted cash flows from operations, free cash flows from operating activities and consolidated net debt leverage ratio, are not calculated in accordance with, or recognized by, IFRS. The Corporation's method of calculating these non-IFRS financial measures may differ from the methods used by other companies and, as a result, the non-IFRS financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies.

#### **Adjusted EBITDA**

In its analysis of operating results, the Corporation defines adjusted EBITDA, as reconciled to net income under IFRS, as net income before depreciation and amortization, financial expenses, gain on valuation and translation of financial instruments, restructuring, impairment of assets and other, and income taxes. Adjusted EBITDA as defined above is not a measure of results that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. This measure should not be considered in isolation or as a substitute for other performance measures prepared in accordance with IFRS. The Corporation's management and Board of Directors use this measure in evaluating its consolidated results as well as the results of the Corporation's operating segments. This measure eliminates the significant level of impairment and depreciation/amortization of tangible and intangible assets and is unaffected by the capital structure or investment activities of the Corporation and its business segments.

Adjusted EBITDA is also relevant because it is a component of the Corporation's annual incentive compensation programs. A limitation of this measure, however, is that it does not reflect the capital expenditures and acquisitions of spectrum licences needed to generate revenues in the Corporation's segments. The Corporation also uses other measures that do reflect capital expenditures, such as adjusted cash flows from operations and free cash flows from operating activities. The Corporation's definition of adjusted EBITDA may not be the same as similarly titled measures reported by other companies.

Table 8 provides a reconciliation of adjusted EBITDA to net income as disclosed in Quebecor's condensed consolidated financial statements.

Table 8

Reconciliation of the adjusted EBITDA measure to the net income measure used in the condensed consolidated financial statements

(in millions of Canadian dollars)

	Three months ended September 30					Nine	ns ended ember 30
		2025		2024		2025	2024
Adjusted EBITDA (negative adjusted EBITDA):							
Telecommunications	\$	602.5	\$	585.9	\$	1,793.4	\$ 1,769.5
Media		23.4		14.7		14.1	16.9
Sports and Entertainment		15.0		11.7		23.2	16.6
Head Office		(12.8)		(18.2)		(47.9)	(24.5)
		628.1		594.1		1,782.8	1,778.5
Depreciation and amortization		(213.6)		(232.9)		(642.7)	(706.7)
Financial expenses		(85.0)		(100.6)		(263.5)	(317.6)
Restructuring, impairment of assets and other		(8.0)		(5.1)		(18.7)	(14.3)
Gain on valuation and translation of financial instruments		_		_		_	15.5
Income taxes		(82.8)		(65.6)		(218.7)	(191.3)
Net income	\$	238.7	\$	189.9	\$	639.2	\$ 564.1

#### Adjusted net income (formerly "adjusted income from operating activities")

The Corporation defines adjusted net income, as reconciled to net income attributable to shareholders under IFRS, as net income attributable to shareholders before the gain on valuation and translation of financial instruments, and restructuring, impairment of assets and other, net of income tax related to adjustments and net income attributable to non-controlling interest related to adjustments. Adjusted net income as defined above is not a measure of results that is consistent with IFRS. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The Corporation uses adjusted net income to analyze trends in the performance of its businesses. The above-listed items are excluded from the calculation of this measure because they impair the comparability of financial results. Adjusted net income from operating activities is more representative for forecasting income. The Corporation's definition of adjusted net income may not be the same as similarly titled measures reported by other companies.

Table 9 provides a reconciliation of adjusted net income to the net income attributable to shareholders' measure used in Quebecor's condensed consolidated financial statements.

Table 9

Reconciliation of the adjusted net income measure used to the net income attributable to shareholders measure used in the condensed consolidated financial statements

(in millions of Canadian dollars)

	Three months ended September 30			Nine months end September				
		2025		2024		2025		2024
Adjusted net income	\$	241.6	\$	192.2	\$	653.5	\$	560.4
Gain on valuation and translation of financial instruments		-		_		_		15.5
Restructuring, impairment of assets and other		(8.0)		(5.1)		(18.7)		(14.3)
Income taxes related to adjustments <sup>1</sup>		2.2		1.5		8.3		5.2
Non-controlling interest related to adjustments		0.3		0.4		1.4		3.0
Net income attributable to shareholders	\$	236.1	\$	189.0	\$	644.5	\$	569.8

<sup>1</sup> Includes impact of fluctuations in income tax applicable to adjusted items, either for statutory reasons or in connection with tax transactions.

#### Adjusted cash flows from operations and free cash flows from operating activities

#### Adjusted cash flows from operations

Adjusted cash flows from operations represents adjusted EBITDA less capital expenditures (excluding spectrum licence acquisitions). Adjusted cash flows from operations represents funds available for interest and income tax payments, expenditures related to restructuring programs, business acquisitions, acquisitions of spectrum licences, payment of dividends, repayment of long-term debt and lease liabilities, and share repurchases. Adjusted cash flows from operations is not a measure of liquidity that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. Adjusted cash flows from operations is used by the Corporation's management and Board of Directors to evaluate the cash flows generated by the operations of all of its segments, on a consolidated basis, in addition to the operating cash flows generated by each segment. Adjusted cash flows from operations is also relevant because it is a component of the Corporation's annual incentive compensation programs. The Corporation's definition of adjusted cash flows from operations may not be identical to similarly titled measures reported by other companies.

#### Free cash flows from operating activities

Free cash flows from operating activities represents cash flows provided by operating activities calculated in accordance with IFRS, less cash flows used for capital expenditures (excluding spectrum licence acquisitions), plus proceeds from disposal of assets. Free cash flows from operating activities is used by the Corporation's management and Board of Directors to evaluate cash flows generated by the Corporation's operations. Free cash flows from operating activities represents available funds for business acquisitions, acquisitions of spectrum licences, payment of dividends, repayment of long-term debt and lease liabilities, and share repurchases. Free cash flows from operating activities is not a measure of liquidity that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. The Corporation's definition of free cash flows from operating activities may not be identical to similarly titled measures reported by other companies.

Tables 10 and 11 provide a reconciliation of adjusted cash flows from operations and free cash flows from operating activities to cash flows provided by operating activities reported in the condensed consolidated financial statements.

Table 10
Adjusted cash flows from operations (in millions of Canadian dollars)

	Three	Three months ended September 30			e months ended September 30		
	2025		2024	2025	2024		
Adjusted EBITDA (negative adjusted EBITDA)							
Telecommunications	\$ 602.5	\$	585.9	\$ 1,793.4	\$ 1,769.5		
Media	23.4		14.7	14.1	16.9		
Sports and Entertainment	15.0		11.7	23.2	16.6		
Head Office	(12.8	)	(18.2)	(47.9)	(24.5)		
	628.1		594.1	1,782.8	1,778.5		
<u>Minus</u>							
Capital expenditures:1							
Telecommunications	(162.1	)	(148.8)	(454.1)	(443.8)		
Media	(2.3	)	(8.2)	(6.2)	(25.4)		
Sports and Entertainment	(1.1	)	(1.5)	(3.8)	(4.8)		
Head Office	(0.2	)	(0.3)	(0.2)	(0.5)		
	(165.7	)	(158.8)	(464.3)	(474.5)		
Adjusted cash flows from operations							
Telecommunications	440.4		437.1	1,339.3	1,325.7		
Media	21.1		6.5	7.9	(8.5)		
Sports and Entertainment	13.9		10.2	19.4	11.8		
Head Office	(13.0	)	(18.5)	(48.1)	(25.0)		
	\$ 462.4	\$	435.3	\$ 1,318.5	\$ 1,304.0		
Reconciliation to cash flows used for capital expenditures	Tř		ths ended tember 30	Ni	ne months ended September 30		
as per condensed consolidated financial statements:	2025		2024	2025	2024		
Capital expenditures	\$ (165.7)	\$	(158.8)	\$ (464.3)	\$ (474.5)		
Net variance in current operating items related to capital expenditures (excluding government credits receivable for							
large investment projects)	27.4		(13.4)	(20.2)	(35.2)		
Cash flows used for capital expenditures	\$ (138.3)	\$	(172.2)	\$ (484.5)	\$ (509.7)		

Table 11

Free cash flows from operating activities and cash flows provided by operating activities reported in the condensed consolidated financial statements
(in millions of Canadian dollars)

		 ns ended ember 30	Nine months ende September 3						
	2025	2024	2025		2024				
Adjusted cash flows from operations from Table 10	\$ 462.4	\$ 435.3	\$ 1,318.5	\$	1,304.0				
Plus (minus)									
Cash portion of financial expenses	(82.9)	(98.2)	(256.7)		(310.5)				
Cash portion of restructuring, impairment of assets									
and other	(4.6)	(4.6)	(23.5)		(13.5)				
Current income taxes	(57.0)	(55.3)	(215.3)		(202.1)				
Other	1.0	(0.4)	8.0		2.4				
Net change in non-cash balances related to									
operating activities	97.6	110.6	253.0		72.3				
Net variance in current operating items related to									
capital expenditures (excluding government									
credits receivable for large investment projects)	27.4	(13.4)	(20.2)		(35.2)				
Free cash flows from operating activities	443.9	374.0	1,056.6		817.4				
Plus (minus)									
Cash flows used for capital expenditures									
(excluding spectrum licence acquisitions)	138.3	172.2	484.5		509.7				
Proceeds from disposal of assets	(0.4)	-	(1.1)		(0.5)				
Cash flows provided by operating activities	\$ 581.8	\$ 546.2	\$ 1,540.0	\$	1,326.6				

#### Consolidated net debt leverage ratio

The consolidated net debt leverage ratio represents consolidated net debt divided by the trailing 12-month adjusted EBITDA. Consolidated net debt represents total long-term debt plus bank indebtedness, lease liabilities and liabilities related to derivative financial instruments, less assets related to derivative financial instruments and cash and cash equivalents. The consolidated net debt leverage ratio serves to evaluate the Corporation's financial leverage and is used by management and the Board of Directors in decisions on the Corporation's capital structure, including its financing strategy, and in managing debt maturity risks. Consolidated net debt leverage ratio is not a measure established in accordance with IFRS. It is not intended to be used as an alternative to IFRS measures or the balance sheet to evaluate the Corporation's financial position. The Corporation's definition of consolidated net debt leverage ratio may not be identical to similarly titled measures reported by other companies.

Table 12 provides the calculation of consolidated net debt leverage ratio and the reconciliation to balance sheet items reported in Quebecor's condensed consolidated financial statements.

Table 12
Consolidated net debt leverage ratio

(in millions of Canadian dollars)

	Sept. 30, 2025	Dec. 31, 2024
Total long-term debt <sup>1</sup>	\$ 7,117.9	\$ 7,619.7
Plus (minus)		
Lease liabilities <sup>2</sup>	398.6	409.7
Bank indebtedness	-	6.7
Derivative financial instruments <sup>3</sup>	(86.2)	(141.2)
Cash and cash equivalents	(244.9)	(61.8)
Consolidated net debt	7,185.4	7,833.1
Divided by:		
Trailing 12-month adjusted EBITDA	\$ 2,371.8	\$ 2,367.5
Consolidated net debt leverage ratio	3.03x	3.31x

Excluding financing costs.

#### Key performance indicators

#### Revenue-generating unit

The Corporation uses RGU, an industry metric, as a key performance indicator. An RGU represents, as the case may be, subscriber connections to the mobile and wireline telephony services and subscriptions to the Internet access and television services. RGU is not a measurement that is consistent with IFRS and the Corporation's definition and calculation of RGU may not be the same as identically titled measurements reported by other companies or published by public authorities.

#### Average monthly mobile revenue per unit

The Corporation uses mobile ARPU, an industry metric, as a key performance indicator. This indicator is calculated by dividing mobile telephony revenues by the average number of mobile RGUs during the applicable period, and then dividing the resulting amount by the number of months in the applicable period. Mobile ARPU is not a measurement that is consistent with IFRS and the Corporation's definition and calculation of mobile ARPU may not be the same as identically titled measurements reported by other companies.

#### Controls and procedures

The purpose of internal controls over financial reporting is to provide reasonable assurance as to the reliability of the Corporation's financial reporting and the preparation of its consolidated financial statements in accordance with IFRS.

There have not been any changes in internal controls over financial reporting during the three months ended September 30, 2025 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

#### **Additional information**

The Corporation is a reporting issuer subject to the securities laws of all Canadian provinces and is therefore required to file financial statements, a proxy circular and an annual information form with the various securities commissions. Copies of those documents are available free of charge from the Corporation on request at www.quebecor.com and on the SEDAR+ website at www.sedarplus.ca.

#### Cautionary statement regarding forward-looking statements

The statements in this report that are not historical facts are forward-looking statements and are subject to significant known and unknown risks, uncertainties and assumptions that could cause Quebecor's actual results for future periods to differ materially from those set forth in forward-looking statements. Forward-looking statements may be identified by the use of the conditional or by forward-looking terminology such as the terms "plans," "expects," "may," "anticipates," "intends," "estimates," "projects," "seeks," "believes," or similar terms, variations of such terms or the negative of such terms. Some important factors that could cause actual results to differ materially from those expressed in these forward-looking statements include, but are not limited to:

<sup>2</sup> Total liabilities.

<sup>3</sup> Assets less liabilities.

- Quebecor's ability to continue successfully developing its network and the facilities that support its mobile services;
- general economic climate, financial and economic market conditions, global business challenges, such as tariffs and trade barriers, as well as market conditions and variations in the businesses of local, regional and national advertisers in Quebecor's newspapers, television outlets and other media properties;
- Quebecor's ability to implement its business and growth strategies successfully;
- the intensity of competitive activity in the industries in which Quebecor operates and its ability to penetrate new markets and successfully develop its business, including in growth sectors and new geographies;
- fragmentation of the media landscape and its impact on the advertising market and the media properties of Quebecor;
- new technologies that might change consumer behaviour with respect to Quebecor's product suites;
- unanticipated higher capital spending required for developing Quebecor's network or to address the continued development
  of competitive alternative technologies, or the inability to obtain additional capital to continue the development of Quebecor's
  business segments;
- risks relating to the ongoing integration of Freedom, acquired in 2023, which could result in additional and unforeseen
  expenses, capital expenditures and financial risks, such as the incurrence of unexpected write-offs, unanticipated or
  unknown liabilities, or unforeseen litigation. In addition, the anticipated benefits of the Freedom acquisition may not be fully
  realized or could take longer to realize than expected;
- the impacts of the significant and recurring investments that will be required for development and expansion and to compete effectively with the incumbent local exchange carriers ("ILECs") and other current or potential competitors in the Telecommunications segment's target markets;
- disruptions to the network through which Quebecor provides its television, Internet access, mobile and wireline telephony
  and over-the-top (OTT) services, and its ability to protect such services against piracy, unauthorized access and other
  security breaches;
- labour disputes and strikes, service interruptions resulting from equipment breakdown, network failure, the threat of natural disasters, epidemics, public-health crises and political instability in some countries;
- impacts related to environmental issues, cybersecurity and the protection of personal information;
- changes in Quebecor's ability to obtain services and equipment critical to its operations;
- changes in laws and regulations, or in their interpretations, which could result, among other things, in increased competition, changes in Quebecor's markets, increased operating expenses, capital expenditures or tax expenses, or a reduction in the value of some assets; and
- Quebecor's substantial indebtedness, interest rate and exchange rate fluctuations, the tightening of credit markets and the restrictions on its business imposed by the terms of its debt.

The forward-looking statements in this document are made to provide investors and the public with a better understanding of the Corporation's circumstances and are based on assumptions it believes to be reasonable as of the day on which they are made. Investors and others are cautioned that the foregoing list of factors that may affect future results is not exhaustive and that undue reliance should not be placed on any forward-looking statements. For more information on the risks, uncertainties and assumptions that could cause the Corporation's actual results to differ from current expectations, please refer to the Corporation's public filings, available at www.sedarplus.ca and www.quebecor.com, including, in particular, the "Trend Information" and "Risks and Uncertainties" sections of the Corporation's Management Discussion and Analysis for the year ended December 31, 2024.

The forward-looking statements in this document reflect the Corporation's expectations as of November 5, 2025, and are subject to change after that date. The Corporation expressly disclaims any obligation or intention to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable securities laws.

Montréal, Québec

November 5, 2025

# QUEBECOR INC.

# **SELECTED QUARTERLY FINANCIAL DATA**

(in millions of Canadian dollars, except per share data)

			2025				2024	2023
	Sept. 30	June 30	March 31	Dec. 31	Sept. 30	June 30	March 31	Dec. 31
Revenues	\$ 1,405.5	\$ 1,380.4	\$ 1,343.1	\$ 1,499.0	\$ 1,389.7	\$ 1,386.9	\$ 1,362.8	\$ 1,504.8
Adjusted EBITDA	628.1	605.1	549.6	589.0	594.1	624.9	559.5	565.4
Adjusted cash flows from operations	462.4	452.8	403.3	446.3	435.3	449.7	419.0	395.7
Adjusted net income	241.6	226.8	185.1	186.6	192.2	205.1	163.1	167.5
Adjustments:								
Gain (loss) on valuation and								
translation of financial instruments	-	-	-	-	-	5.7	9.7	(8.7)
Restructuring, impairment of assets and other	(5.5)	(9.1)	5.6	(8.9)	(3.2)	(3.2)	0.4	(12.6)
Net income attributable to shareholders	236.1	217.7	190.7	177.7	189.0	207.6	173.2	146.2
Basic data per share								
Adjusted net income	\$ 1.05	\$ 0.99	\$ 0.80	\$ 0.80	\$ 0.82	\$ 0.89	\$ 0.71	\$ 0.73
Adjustments:								
Gain (loss) on valuation and								
translation of financial instruments	-	-	-	-	-	0.02	0.04	(0.04)
Restructuring, impairment of assets and other	(0.02)	(0.04)	0.02	(0.04)	(0.01)	(0.01)	-	(0.06)
Net income attributable to shareholders	1.03	0.95	0.82	0.76	0.81	0.90	0.75	0.63
Weighted average number								
of shares outstanding (in millions)	229.3	230.0	231.3	232.9	234.3	230.8	230.7	230.7