

QUEBECOR



Supplementary Disclosure

**Quarter / 9-Month Period
Ended September 30, 2020**

For additional information, please contact
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QUEBECOR INC.

Supplementary Disclosure September 30, 2020 Net Income Attributable to Shareholders

	<u>3rd Quarter</u>		<u>YTD</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Net income per share (basic)	\$0.56	\$0.70	\$1.77	\$1.98
Net income, before gains and losses on valuation and translation of financial instruments, unusual items and discontinued operations	\$0.69	\$0.68	\$1.70	\$1.65

Reconciliation of earnings per share

	<u>3rd Quarter</u>		<u>YTD</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Net income per share, before gains and losses on valuation and translation of financial instruments, unusual items and discontinued operations	\$0.69	\$0.68	\$1.70	\$1.65
Other adjustments ¹ :				
Unusual items	(0.06)	-	(0.10)	(0.08)
(Loss) gain on valuation and translation of financial instruments	(0.07)	0.02	0.03	0.03
Discontinued operations	-	-	0.14	0.38
Total	(0.13)	0.02	0.07	0.33
Reported net income per share (basic)	\$0.56	\$0.70	\$1.77	\$1.98

¹ After taxes and non-controlling interest.

QUEBECOR INC.

Supplementary Disclosure September 30, 2020 Capital Structure

(all amounts in millions of Canadian dollars)

Quebecor Inc.

Mortgage loan due in 2022	\$ 46.2
	\$ 46.2

Quebecor Media Inc.

Revolving credit facility due in 2022 (availability: \$300)	\$ -
5 3/4% Senior Notes due in 2023	1,137.9
6 5/8% Senior Notes due in 2023	500.0
	1,637.9

Videotron Ltd.

Revolving credit facility due in 2023 (availability: \$1,500)	-
5% Senior Notes due in 2022	1,065.6
5 3/8% Senior Notes due in 2024	799.1
5 5/8% Senior Notes due in 2025	400.0
5 3/4% Senior Notes due in 2026	375.0
5 1/8% Senior Notes due in 2027	799.1
4 1/2% Senior Notes due in 2030	800.0
	4,238.8

TVA Group Inc.

Revolving credit facility due in 2021 (availability: \$75)	29.2
	29.2

Other debt

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Total Quebecor Media Inc.	\$ 5,905.9
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TOTAL LONG-TERM DEBT ¹	\$ 5,952.1
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Bank indebtedness	15.2
Exchangeable debentures - Quebecor Inc.	2.1
Convertible debentures (cost if settled in cash at maturity) - Quebecor Inc. ²	150.4
Lease liabilities	168.0
(Asset) liability related to derivative financial instruments	(798.6)

Cash and cash equivalents :

TVA Group Inc.	2.9
Other	37.8
	\$ 40.7

¹ Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing fees. See Note 9 to Consolidated Financial Statements.

² Based on the market value of a number of shares obtained by dividing the outstanding principal amount by the market price of a Quebecor Inc. Class B share on September 30, 2020, subject to a floor price of approximately \$26.57 and a ceiling price of approximately \$33.22.

QUEBECOR INC.

Supplementary Disclosure September 30, 2020 Consolidated Net Debt Leverage Ratio

(all amounts in millions of Canadian dollars, except ratios)

	2020			2019	
	<u>Sep 30</u>	<u>Jun 30</u>	<u>Mar 31</u>	<u>Dec 31</u>	<u>Sep 30</u>
Total long-term debt ¹	\$5,952.1	\$6,019.1	\$6,224.4	\$5,986.1	\$6,169.2
Add (deduct):					
(Asset) liability related to derivative financial instruments	(798.6)	(902.9)	(1,043.9)	(677.7)	(746.0)
Lease liabilities	168.0	157.1	153.0	137.9	136.8
Bank indebtedness	15.2	20.6	16.6	29.4	28.3
Cash and cash equivalents	(40.7)	(25.0)	(43.8)	(14.0)	(24.2)
Consolidated net debt excluding convertible debentures	\$5,296.0	\$5,268.9	\$5,306.3	\$5,461.7	\$5,564.1
Divided by: trailing 12-month adjusted EBITDA	\$1,920.3	\$1,916.2	\$1,895.5	\$1,879.5	\$1,845.5
Consolidated net debt leverage ratio	2.76x	2.75x	2.80x	2.91x	3.01x

¹ Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing fees. See Note 9 to Consolidated Financial Statements.

TELECOMMUNICATIONS

Supplementary Disclosure September 30, 2020 Operating Results

	<u>2020</u>			<u>2019</u>		
	<u>Sep 30</u>	<u>Jun 30</u>	<u>Mar 31</u>	<u>Dec 31</u>	<u>Sep 30</u>	
Revenue-Generating Units ('000) ¹	6,111.8	6,107.1	6,090.4	6,076.2	6,054.4	
Mobile Telephony Lines ('000)	1,452.6	1,404.9	1,369.8	1,330.5	1,288.7	
Homes Passed ('000)	2,983.3	2,970.9	2,958.0	2,950.1	2,940.4	
Cable Internet Subscribers ('000)	1,773.6	1,753.1	1,735.9	1,727.3	1,724.3	
Penetration of Homes Passed	59.5%	59.0%	58.7%	58.6%	58.6%	
Cable Television Subscribers ('000)	1,481.8	1,497.3	1,512.1	1,531.8	1,545.2	
Penetration of Homes Passed	49.7%	50.4%	51.1%	51.9%	52.6%	
Cable Telephony Lines ('000)	950.9	979.6	1,000.9	1,027.3	1,052.7	
Penetration of Homes Passed	31.9%	33.0%	33.8%	34.8%	35.8%	
Over-the-Top Video Subscribers ('000)	452.9	472.2	471.7	459.3	443.5	
	<u>3rd Quarter</u>			<u>YTD</u>		
	<u>2020</u>	<u>2019</u>	<u>VAR</u>	<u>2020</u>	<u>2019</u>	<u>VAR</u>
(in millions)						
Revenues						
Internet	\$285.5	\$279.3	2.2%	\$839.1	\$831.6	0.9%
Cable Television	222.7	242.2	-8.1%	683.6	734.9	-7.0%
Mobile Telephony	168.4	155.7	8.2%	488.3	443.5	10.1%
Cable Telephony	85.4	84.4	1.2%	255.1	257.4	-0.9%
Equipment Sales	130.5	69.6	87.5%	280.5	170.2	64.8%
Other	45.4	44.5	2.0%	135.1	131.3	2.9%
Videotron	937.9	875.7	7.1%	2,681.7	2,568.9	4.4%
Retail and Eliminations	0.0	1.0		0.0	2.9	
Telecommunications	\$937.9	\$876.7	7.0%	\$2,681.7	\$2,571.8	4.3%
Adjusted EBITDA						
Videotron	\$483.6	\$467.5		\$1,382.7	\$1,340.3	
Retail	0.0	0.2		0.0	0.4	
Telecommunications	\$483.6	\$467.7	3.4%	\$1,382.7	\$1,340.7	3.1%
Cash flows used for:						
Additions to PP&E	\$133.9	\$117.4		\$312.3	\$361.2	
Additions to Intangible Assets	29.6	57.2		165.7	402.3	
Telecommunications	\$163.5	\$174.6	-6.4%	\$478.0	\$763.5	-37.4%
Mobile Telephony ABPU ²	\$50.98	\$53.28		\$50.96	\$52.79	
Total ABPU ²	\$49.96	\$50.49		\$49.80	\$49.98	

¹ Revenue-generating units are the sum of subscriptions to the cable television, cable Internet access and Club illico over-the-top video services, plus subscriber connections to the cable and mobile telephony services.

² Average billing per unit (" ABPU ") is an indicator used to measure monthly average subscription billing per revenue-generating unit.

QUEBECOR INC.

Supplementary Disclosure September 30, 2020 Shares Held in Subsidiaries

	<u>Number of shares</u>	<u>Equity (%)</u>	<u>Voting (%)</u>
<u>Shares held by Quebecor Inc.</u>			
Quebecor Media Inc.	79,377,062	100.0%	100.0%
<u>Shares held by Quebecor Media Inc.</u>			
TVA Group Inc.	29,539,364	68.4%	99.9%

QUEBECOR INC.

Supplementary Disclosure September 30, 2020 Note to Investors

Note to Investors

Investors should note that this Supplementary Disclosure document presents financial information on a consolidated basis for Quebecor Inc. and its Telecommunications reporting segment. The financial figures included in this document are reported in Canadian dollars.

Detailed Financial Information

For a detailed analysis of Quebecor Inc.'s results for the third quarter of 2020, please refer to the Management Discussion and Analysis and Consolidated Financial Statements of Quebecor Inc., available on the Company's website at http://www.quebecor.com/en/quarterly_doc_quebecor_inc or from the SEDAR filing service at <http://www.sedar.com>.

Non-IFRS Financial Measures

The non-IFRS financial measures used by Quebecor Inc. to assess its financial performance, such as adjusted EBITDA, adjusted income from continuing operating activities, cash flows from operations, free cash flows from continuing operating activities and consolidated net debt leverage ratio are not calculated in accordance with or recognized by IFRS. Quebecor Inc.'s method of calculating these non-IFRS financial measures may differ from the methods used by other companies and, as a result, the non-IFRS financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies. We refer investors to our Management Discussion and Analysis for the third quarter of 2020 under "Non-IFRS Financial Measures" for a complete description of these measures as well as a reconciliation to the most directly comparable measures calculated in accordance with IFRS.