# **QUEBECOR**

## **Supplementary Disclosure**

Quarter / 9-Month Period Ended September 30, 2022

### Supplementary Disclosure September 30, 2022 Basic Data Per Share

	3rd Quarter		YTD	YTD	
	<u>2022</u>	2021	<u>2022</u>	2021	
Adjusted income from continuing operating activities	\$0.75	\$0.73	\$1.97	\$1.90	
Adjustments:					
Gain (loss) on valuation and translation					
of financial instruments	0.03	0.02	(0.01)	0.03	
Unusual items	(0.02)	(0.04)	(0.03)	(0.22)	
Total	0.01	(0.02)	(0.04)	(0.19)	
Net income attributable to shareholders	\$0.76	\$0.71	\$1.93	\$1.71	
Weighted average number of shares outstanding (in millions)	233.5	242.7	236.4	244.8	

#### Supplementary Disclosure September 30, 2022 Capital Structure

(all amounts in millions of Canadian dollars)

becor	

Mortgage loan due in 2022	\$	43.5
	\$	43.5
Quebecor Media Inc.		
Revolving credit facility due in 2025 (availability: \$300)	\$	-
5 3/4% Senior Notes due in 2023		1,155.3
	_	1,155.3
Videotron Ltd.	_	
Revolving credit facility due in 2026 (availability: \$1,500)		151.1
5 3/8% Senior Notes due in 2024		829.7
5 5/8% Senior Notes due in 2025		400.0
5 3/4% Senior Notes due in 2026		375.0
5 1/8% Senior Notes due in 2027		829.7
3 5/8% Senior Notes due in 2028		750.0
3 5/8% Senior Notes due in 2029		691.5
4 1/2% Senior Notes due in 2030		800.0
3 1/8% Senior Notes due in 2031		650.0
	<u> </u>	5,477.0
TVA Group Inc.		
Revolving credit facility due in 2023 (availability: \$75)	_	33.7
	_	33.7
Other debt		-
Total Quebecor Media Inc.	\$	6,666.0
TOTAL LONG-TERM DEBT <sup>1</sup>	\$	6,709.5
Bank indebtedness		14.4
Exchangeable debentures - Quebecor Inc.		2.1
Convertible debentures (cost if settled in cash at maturity) - Quebecor Inc. <sup>2</sup>		150.0
· · · · · · · · · · · · · · · · · · ·		
Lease liabilities		184.9
(Asset) liability related to derivative financial instruments		(576.0)
Cash and cash equivalents :		
TVA Group Inc.		-
Other		37.5
	<b>\$</b>	37.5
	<b>*</b> =	

<sup>&</sup>lt;sup>1</sup> Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing costs. See Note 9 to Consolidated Financial Statements.

<sup>&</sup>lt;sup>2</sup> Based on the market value of a number of shares obtained by dividing the outstanding principal amount by the market price of a Quebecor Inc. Class B share on September 30, 2022, subject to a floor price of approximately \$25.07 and a ceiling price of approximately \$31.33.

#### Supplementary Disclosure September 30, 2022 Consolidated Net Debt Leverage Ratio

(all amounts in millions of Canadian dollars, except ratios)

	2022			20	2021		
	<u>Sep 30</u>	<u>Jun 30</u>	<u>Mar 31</u>	<u>Dec 31</u>	<u>Sep 30</u>		
Total long-term debt <sup>1</sup>	\$6,709.5	\$6,603.4	\$6,376.4	\$6,554.0	\$6,284.7		
Add (deduct):							
(Asset) liability related to derivative financial instruments	(576.0)	(406.0)	(305.4)	(382.3)	(389.6)		
Lease liabilities	184.9	178.6	180.3	183.2	181.6		
Bank indebtedness	14.4	21.6	25.2	-	5.6		
Cash and cash equivalents	(37.5)	(9.1)	(26.9)	(64.7)	(480.7)		
Consolidated net debt excluding convertible debentures	\$6,295.3	\$6,388.5	\$6,249.6	\$6,290.2	\$5,601.6		
Divided by: trailing 12-month adjusted EBITDA	\$1,950.3	\$1,952.6	\$1,962.6	\$1,973.2	\$2,001.2		
Consolidated net debt leverage ratio	3.23x	3.27x	3.18x	3.19x	2.80x		

<sup>&</sup>lt;sup>1</sup> Excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing fees. See Note 9 to Consolidated Financial Statements.

#### **TELECOMMUNICATIONS**

#### Supplementary Disclosure September 30, 2022 Operating Results

	2022			2021			
	Sep 30	<u>Jun 30</u>	Mar 31	Dec 31	Sep 30		
Revenue-Generating Units ('000) 1, 2	6,290.2	6,191.1	6,203.4	6,189.6	6,146.6		
Mobile Telephony Lines ('000)	1,697.3	1,661.0	1,626.4	1,601.9	1,571.3		
Homes Passed ('000) <sup>3</sup>	3,608.4	3,597.6	3,584.1	3,572.6	3,560.8		
Internet Subscribers ('000) <sup>2</sup>	1,902.9	1,846.1	1,846.1	1,840.8	1,832.7		
Penetration of Homes Passed <sup>3</sup>	51.7%	51.3%	51.5%	51.5%	51.5%		
Television Subscribers ('000) <sup>2</sup>	1,402.1	1,393.5	1,406.4	1,418.6	1,428.0		
Penetration of Homes Passed <sup>3</sup>	38.4%	38.7%	39.2%	39.7%	40.1%		
Wireline Telephony Lines ('000) <sup>2</sup>	769.9	785.7	803.6	824.9	847.4		
Penetration of Homes Passed <sup>3</sup>	21.3%	21.8%	22.4%	23.1%	23.8%		
Over-the-Top Video Subscribers ('000)	518.0	504.8	520.9	503.4	467.2		
	3	Brd Quarter			YTD		
	2022	2021	VAR	2022	2021	VAR	
(in millions)							
Revenues							
Internet	\$315.0	\$301.4	4.5%	\$918.5	\$899.8	2.1%	
Television	200.9	207.8	-3.3%	598.6	632.3	-5.3%	
Mobile telephony	201.3	181.8	10.7%	580.4	527.1	10.1%	
Wireline telephony	72.3	79.4	-8.9%	221.2	240.8	-8.1%	
Mobile equipment sales	83.2	72.0	15.6%	220.0	195.5	12.5%	
Wireline equipment sales	21.6	51.3	<b>-</b> 57.9%	74.4	148.2	-49.8%	
Other Telecommunications	47.9	45.8	4.6%	145.1	138.2	5.0%	
relecommunications	\$942.2	\$939.5	0.3%	\$2,758.2	\$2,781.9	-0.9%	
Adjusted EBITDA							
Telecommunications	\$489.5	\$476.8	2.7%	\$1,437.0	\$1,409.2	2.0%	
Cash flows used for:							
Additions to PP&E	\$109.7	\$114.8		\$295.3	\$323.7		
Additions to Intangible Assets	13.0	197.3		57.8	290.7		
Telecommunications	\$122.7	\$312.1	-60.7%	\$353.1	\$614.4	-42.5%	
Mobile Telephony ARPU <sup>4</sup>							
	\$39.89	\$39.13		\$39.19	\$38.55		

<sup>&</sup>lt;sup>1</sup> Revenue-generating units (" RGUs ") are the sum of subscriptions to the Internet access, television and over-the-top video services, plus subscriber connections to the mobile and wireline telephony services.

<sup>&</sup>lt;sup>2</sup> Include the addition in the third quarter of 2022 of Vmedia Inc.'s 55,500 RGUs (36,400 Internet subscribers, 16,700 television subscribers and 2,400 wireline telephony lines).

<sup>&</sup>lt;sup>3</sup> During the first quarter of 2022, the number of homes passed was restated for 2021 following a revision of the methodology relating to multiresidential and commercial addresses. Penetration of homes passed excluding customers to Internet access, television and wireline telephony services served through Quebecor's purchase of wholesale Internet services from third parties.

<sup>&</sup>lt;sup>4</sup> Average monthly revenue per unit (" ARPU ") is an indicator used to measure monthly revenues per average revenue-generating unit.

### Supplementary Disclosure September 30, 2022 Shares Held in Subsidiaries

	Number of shares	Equity (%)	Voting (%)
Shares held by Quebecor Inc.			
Quebecor Media Inc.	79,377,062	100.0%	100.0%
Shares held by Quebecor Media Inc.			
TVA Group Inc.	29,539,364	68.4%	99.9%

#### Supplementary Disclosure September 30, 2022 Note to Investors

#### **Note to Investors**

Investors should note that this Supplementary Disclosure document presents financial information on a consolidated basis for Quebecor Inc. and its Telecommunications reporting segment. The financial figures included in this document are reported in Canadian dollars.

#### **Detailed Financial Information**

For a detailed analysis of Quebecor Inc.'s results for the third quarter of 2022, please refer to the Management Discussion and Analysis and Consolidated Financial Statements of Quebecor Inc., available on the Company's website at http://www.quebecor.com/en/quarterly doc quebecor inc or from the SEDAR filling service at http://www.sedar.com.

#### **Non-IFRS Financial Measures**

The non-IFRS financial measures used by Quebecor Inc. to assess its financial performance, such as adjusted EBITDA, adjusted income from continuing operating activities, adjusted cash flows from operations, free cash flows from continuing operating activities and consolidated net debt leverage ratio are not calculated in accordance with or recognized by IFRS. Quebecor Inc.'s method of calculating these non-IFRS financial measures may differ from the methods used by other companies and, as a result, the non-IFRS financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies. We refer investors to our Management Discussion and Analysis for the third quarter of 2022 under "Non-IFRS Financial Measures" for a complete description of these measures as well as a reconciliation to the most directly comparable measures calculated in accordance with IFRS.