

# **Supplementary Disclosure**

Quarter / 12-Month Period Ended December 31, 2010

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### Supplementary Disclosure December 31, 2010 Earnings per Share

	4th Quar	4th Quarter		Full Year	
Earnings per share (basic)	<u>2010</u> \$0.68	<u>2009</u> \$1.15	<u>2010</u> \$3.58	<u>2009</u> \$4.32	
Earnings per share from continuing operations, before gains and losses on valuation and translation of financial instruments, unusual items and impairment of goodwill and intangible assets	\$0.87	\$1.31	\$3.59	\$3.68	

#### Reconciliation of earnings per share

	4th Quarter		Full Year	
	<u>2010</u>	2009	<u>2010</u>	<u>2009</u>
Earnings per share from continuing operations, before gains and losses on valuation and translation of financial instruments, unusual items and impairment of goodwill and intangible assets	\$0.87	\$1.31	\$3.59	\$3.68
Discontinued operations	-	-	-	0.02
Other adjusments <sup>1</sup> :				
Unusual items and impairment of goodwill and intangible assets	(0.03)	(0.19)	(0.33)	(0.10)
(Loss) gain on valuation and translation of financial instruments	(0.16)	0.03	0.32	0.72
Total	(0.19)	(0.16)	(0.01)	0.64
Reported earnings per share (basic)	\$0.68	\$1.15	\$3.58	\$4.32

<sup>1</sup> After taxes and non-controlling interest.

### Supplementary Disclosure December 31, 2010 Debt

(all amounts in millions of Canadian dollars)

Quebecor Inc.			
Revolving credit facility due in 2013 (availability: \$150)		\$	69.7
Mortgage loan due in 2012		\$	35.0 <b>104.7</b>
Quebecor Media Inc.			
Revolving credit facility due in 2013 (availability: \$100)			-
Export financing due in 2015		\$	53.1
Term loan "A" due in 2011			15.5
Term loan "B" due in 2013			164.4
7 3/4% Senior Notes due in 2016		_	1,202.1
Videotron Ltd. and its subsidiaries		_	1,435.1
Revolving credit facility due in 2012 (availability: \$575)			-
Export Financing "A" due in 2018			-
Export Financing "B" due in 2016			-
6 7/8% Senior Notes due in 2014			650.8
6 3/8% Senior Notes due in 2015			173.7
9 1/8% Senior Notes due in 2018			702.3
7 1/8% Senior Notes due in 2020		_	300.0
			1,826.8
Sun Media Corporation and its subsidiaries			
Revolving credit facility due in 2012 (availability: \$70)			-
Term Ioan "C" due in 2012			37.8
7 5/8% Senior Notes due in 2013			205.3
TVA Group Inc. and its subsidiaries		_	243.1
Revolving credit facility due in 2012 (availability: \$100)			16.3
Term Loan due in 2014			75.0
		_	91.3
Total Quebecor Media Inc.		\$	3,596.3
TOTAL LONG TERM DEBT		\$	3,701.0
Bank indebtedness			5.7
Exchangeable debentures - QI			2.1
Liability (asset) related to cross-currency interest rate swaps (FX rate differential) - QI <sup>1</sup>			2.1
Liability (asset) related to cross-currency interest rate swaps (FX rate differential) - QMI <sup>-1</sup>			511.8
			511.0
Cash and cash equivalents <sup>2</sup> :			
Quebecor Inc.			5.3
Quebecor Media Inc.			242.7
Videotron Ltd.	\$ 96.3		
Sun Media Corporation	133.1		
Osprey Media Publishing Inc.	- 7 7		
Other 100% owned subsidiaries TVA Group Inc.	7.7 5.6		
	5.0	\$	248.0
		¥_	2 10.0

<sup>1</sup> Classified as "Derivative financial instruments" in Quebecor Media Inc. and Quebecor Inc.'s balance sheets.

<sup>2</sup> Includes cash and cash equivalents and cash and cash equivalents in trust.

## **TELECOMMUNICATIONS**

### Supplementary Disclosure December 31, 2010 Operating Results

	2010				2009
	Dec 31	<u>Sep 30</u>	<u>Jun 30</u>	<u>Mar 31</u>	<u>Dec 31</u>
Homes Passed ('000)	2,612.4	2,603.7	2,594.5	2,582.8	2,575.3
Basic Subscribers ('000)	1,811.6	1,802.0	1,781.5	1,785.5	1,777.0
Basic Penetration	69.3%	69.2%	68.7%	69.1%	69.0%
Extended Tier Subscribers ('000)	1,622.0	1,605.7	1,581.4	1,578.6	1,565.3
Extended Tier Penetration	89.5%	89.1%	88.8%	88.4%	88.1%
Digital Set-Top Boxes ('000)	1,724.0	1,639.8	1,575.0	1,535.3	1,484.1
Digital Subscribers ('000)	1,219.6	1,182.3	1,142.0	1,119.9	1,084.1
Digital Penetration	67.3%	65.6%	64.1%	62.7%	61.0%
Cable Internet Subscribers ('000)	1,252.1	1,233.8	1,201.7	1,191.6	1,170.6
Cable Internet Penetration	69.1%	68.5%	67.5%	66.7%	65.9%
Cable Telephony Subscribers ('000)	1,114.3	1,098.1	1,065.3	1,043.0	1,014.0
Cable Telephony Penetration	61.5%	60.9%	59.8%	58.4%	57.1%
Mobile Telephony Subscribers ('000)	136.1	95.4	87.0	85.3	82.8

	4	4th Quarter				
	<u>2010</u>	<u>2009</u>	VAR	<u>2010</u>	<u>2009</u>	VAR
(in millions)						
Revenues	\$585.9	\$532.9	9.9%	\$2,209.0	\$2,001.2	10.4%
Cable Television	245.9	228.7	7.5%	950.6	875.6	8.6%
Internet	166.3	152.2	9.3%	644.3	574.2	12.2%
Cable Telephony	106.9	94.3	13.4%	409.9	353.8	15.9%
Mobile Telephony	16.9	11.3	49.6%	53.2	41.4	28.5%
Business Solution	16.1	14.6	10.3%	59.8	58.3	2.6%
Other	33.8	31.8	6.3%	91.2	97.9	-6.8%
EBITDA	\$259.6	\$280.9	-7.6%	\$1,035.9	\$972.9	6.5%
EBITDA Margin (%)	44.3%	52.7%		46.9%	48.6%	
Additions to PP&E and Intangible Assets (N	ICTA Standard Pa	norting Coto	anting)			
	ICTA Stanuaru Ne	eponina Cale	dones			
Customer Premise Equipment	\$38.8	\$29.6	gones)	\$128.1	\$119.6	
-			gones)	\$128.1 329.9	\$119.6 145.1	
Customer Premise Equipment	\$38.8	\$29.6	gones)			
Customer Premise Equipment Scalable Infrastructure Line Extensions	\$38.8 98.7	\$29.6 44.4	gones)	329.9	145.1	
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild	\$38.8 98.7 17.2	\$29.6 44.4 13.6	gones)	329.9 61.5	145.1 53.7	
Customer Premise Equipment Scalable Infrastructure Line Extensions	\$38.8 98.7 17.2 29.7	\$29.6 44.4 13.6 22.9	68.7%	329.9 61.5 110.8	145.1 53.7 83.7	48.8%
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild Support Capital	\$38.8 98.7 17.2 29.7 29.0	\$29.6 44.4 13.6 22.9 16.0		329.9 61.5 110.8 91.1	145.1 53.7 83.7 82.8	48.8%
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild Support Capital Total - NCTA Classification	\$38.8 98.7 17.2 29.7 29.0 \$213.4	\$29.6 44.4 13.6 22.9 16.0 \$126.5		329.9 61.5 110.8 91.1 \$721.4	145.1 53.7 83.7 82.8 \$484.9	
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild Support Capital Total - NCTA Classification Other Total	\$38.8 98.7 17.2 29.7 29.0 \$213.4 3.1	\$29.6 44.4 13.6 22.9 16.0 \$126.5 10.7	68.7%	329.9 61.5 110.8 91.1 \$721.4 37.2	145.1 53.7 83.7 82.8 \$484.9 39.1	
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild Support Capital Total - NCTA Classification Other	\$38.8 98.7 17.2 29.7 29.0 \$213.4 3.1 \$216.5	\$29.6 44.4 13.6 22.9 16.0 \$126.5 10.7 \$137.2	68.7%	329.9 61.5 110.8 91.1 \$721.4 37.2 \$758.6	145.1 53.7 83.7 82.8 \$484.9 39.1 \$524.0	
Customer Premise Equipment Scalable Infrastructure Line Extensions Upgrade / Rebuild Support Capital Total - NCTA Classification Other Total 2-Way Capability	\$38.8 98.7 17.2 29.7 29.0 \$213.4 3.1 \$216.5 99%	\$29.6 44.4 13.6 22.9 16.0 \$126.5 10.7 \$137.2 99%	68.7%	329.9 61.5 110.8 91.1 \$721.4 37.2 \$758.6 99%	145.1 53.7 83.7 82.8 \$484.9 39.1 \$524.0 99%	48.8%

<sup>1</sup> Acquisition costs per subscriber addition since the launch of the 3G+ network on September 9, 2010.

## **NEWS MEDIA**

### Supplementary Disclosure December 31, 2010 Operating Results

	4th Quarter		Full Year			
	<u>2010</u>	<u>2009</u>	VAR	<u>2010</u>	<u>2009</u>	VAR
Linage ('000)						
Urban Dailies	42,144	39,242	7.4%	160,958	153,716	4.7%
(in millions)						
Revenues	\$272.3	\$279.0	-2.4%	\$1,034.8	\$1,054.9	-1.9%
Advertising	205.1	206.8	-0.8%	760.7	772.9	-1.6%
Circulation	47.9	50.9	-5.9%	196.4	208.3	-5.7%
Other	19.3	21.3	-9.4%	77.7	73.7	5.4%
Urban Dailies	\$159.8	\$158.7	0.7%	\$601.7	\$595.7	1.0%
Community Newspapers	107.0	112.3	-4.7%	406.4	426.8	-4.8%
Other	54.0	43.6	23.9%	195.7	182.0	7.5%
Eliminations	(48.5)	(35.6)	n.m.	(169.0)	(149.6)	n.m.
EBITDA	\$60.1	\$69.3	-13.3%	\$200.3	\$199.5	0.4%
EBITDA Margin (%)	22.1%	24.8%		19.4%	18.9%	
Change in Newsprint Expense			22.2%			-2.7%

### Supplementary Disclosure December 31, 2010 Shares Held in Subsidiaries

	Number of shares	Equity (%)	Voting (%)
Shares held by Quebecor Inc.			
Quebecor Media Inc.	67,636,713	54.7%	54.7%
Shares held by Quebecor Media Inc.			
TVA Group Inc.	12,228,591	51.4%	99.9%

#### Supplementary Disclosure December 31, 2010 Note to Investors

#### Note to Investors

Investors should note that this Supplementary Disclosure document presents financial information for Quebecor Inc. on a consolidated basis as well as for Quebecor Media Inc. and two of its reporting segments: Telecommunications and News Media. The financial figures included in this document are reported in Canadian dollars.

#### **Detailed Financial Information**

For a detailed analysis of Quebecor Inc.'s results for the financial year 2010, please refer to the Management Discussion and Analysis and consolidated financial statements of Quebecor Inc., available on the Company's website at http://www.quebecor.com/InvestorCenter/QIQuarterlyReports.aspx or from the SEDAR filing service at http://www.sedar.com.

#### **Non-GAAP Financial Measures**

The Company uses certain financial measures that are not calculated in accordance with Canadian generally accepted accounting principles ("Canadian GAAP") to assess its financial performance. The Company uses these non-GAAP financial measures, such as operating income (EBITDA), adjusted income from continuing operating activities, cash flows from segment operations, free cash flows from operations and average revenue per user ("ARPU"), because the Company believes that they are meaningful measures of its performance. Its method of calculating these non-GAAP financial measures may differ from the methods used by other companies and, as a result, the non-GAAP financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies. We refer investors to our Management Discussion and Analysis for the financial year 2010 under "Non-GAAP Financial Measures" for a complete description of these measures as well as a reconciliation to the most directly comparable measure calculated in accordance with GAAP.