
FORM 6-K
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16 OF THE
SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF MAY 2024

VIDEOTRON LTD./VIDÉOTRON LTÉE
(Name of Registrant)

612 St-Jacques, Montreal, Canada, H3C 4M8
(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.]

Form 20-F Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g 3-2(b) under the Securities Exchange Act of 1934.]

Yes No

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g 3-2(b): 82-_____.]



MANAGEMENT DISCUSSION AND ANALYSIS

FIRST QUARTER 2024

CORPORATE PROFILE

Videotron Ltd., a wholly owned subsidiary of Quebecor Media Inc. (“Quebecor Media” or the “parent corporation”), is governed by the Business Corporations Act (Québec) and is one of Canada’s largest telecommunications corporations. Unless the context otherwise requires, “Videotron” or the “Corporation” refers to Videotron Ltd. and its subsidiaries.

The following Management Discussion and Analysis covers the Corporation’s main activities in the first quarter of 2024 and the major changes from the previous financial year. All amounts are stated in Canadian dollars (“CAN”) unless otherwise indicated. This report should be read in conjunction with the information in the Corporation’s Annual Report for the financial year ended December 31, 2023 (Form 20-F), which is available on the website of the U.S. Securities and Exchange Commission at www.sec.gov.

Videotron acquired Freedom Mobile (“Freedom”) from Shaw Communications Inc. on April 3, 2023. Videotron paid \$2.07 billion in cash and assumed certain liabilities, mainly lease obligations. The acquisition included the Freedom brand’s entire wireless and Internet customer base, as well as its owned infrastructure, spectrum and retail outlets.

The Corporation uses financial measures not standardized under International Financial Reporting Standards (“IFRS”), such as adjusted EBITDA and adjusted cash flows from operations. Beginning in the third quarter of 2023, the Corporation added two financial measures not standardized under IFRS: free cash flows from operating activities and consolidated net debt leverage ratio. These two measures help to better understand and analyze the financing performance of the Corporation, as well as its financial position as at balance sheet date. Also, the Corporation used key performance indicators, such as revenue-generating unit (“RGU”) and average monthly mobile revenue per unit (“mobile ARPU”). The Corporation discontinued the use of total ARPU as of the first quarter of 2024. With the evolution of the product mix as a result of the Corporation’s geographic diversification, total ARPU is no longer meaningful. Definitions of the non-IFRS measures and key performance indicators used by the Corporation are provided in the “Non-IFRS financial measures” and “Key performance indicators” sections below.

HIGHLIGHTS

First quarter 2024

Revenues: \$1.18 billion, a \$254.5 million (27.5%) increase due to the acquisition of Freedom.

Adjusted EBITDA:¹ \$575.5 million, a \$101.3 million (21.4%) increase due primarily to Freedom's contribution, as well as reductions in operating expenses.

Net income attributable to the shareholder: \$194.5 million, a \$7.6 million (4.1%) increase.

Adjusted cash flows from operations:¹ \$442.6 million, a \$63.1 million (16.6%) increase, including the contribution of the Freedom acquisition.

Cash flows provided by operating activities: \$392.9 million, a \$79.8 million (25.5%) increase.

¹ See “Non-IFRS financial measures.”

Table 1
Consolidated summary of income, cash flows and balance sheet
(in millions of Canadian dollars)

	Three months ended March 31	
	2024	2023
Revenues		
Mobile telephony	\$ 409.1	\$ 201.1
Internet	320.5	314.7
Television	199.2	199.4
Wireline telephony	64.7	71.3
Mobile equipment sales	131.3	75.1
Wireline equipment sales	13.1	15.9
Other	41.6	47.5
	<u>1,179.5</u>	<u>925.0</u>
Employee costs	(123.2)	(97.9)
Purchase of goods and services	(480.8)	(352.9)
Adjusted EBITDA	575.5	474.2
Depreciation and amortization	(221.2)	(172.2)
Financial expenses	(90.6)	(58.8)
Gain on valuation and translation of financial instruments	-	0.2
Restructuring, acquisition costs and other	(2.0)	(2.1)
Income taxes	(67.2)	(54.4)
Net income	<u>\$ 194.5</u>	<u>\$ 186.9</u>

Table 1 (continued)

	Three months ended March 31	
	2024	2023
Additions to property, plant and equipment and to intangible assets:		
Additions to property, plant and equipment	\$ 96.9	\$ 74.9
Additions to intangible assets	36.0	19.8
	132.9	94.7
Acquisition of spectrum licenses, including deposits	59.8	9.9
Cash flows:		
Adjusted cash flows from operations:	442.6	379.5
Free cash flows from continuing operating activities	231.9	191.8
Cash flows provided by operating activities	392.9	313.1
	March 31,	Dec. 31,
	2024	2023
Balance sheet		
Cash and cash equivalents	\$ 21.6	\$ 8.0
Working capital	(1,097.5)	(1,142.5)
Net assets related to derivative financial instruments	207.2	110.8
Total assets	10,572.2	10,510.7
Total long-term debt (including current portion)	7,647.8	7,645.3
Lease liabilities (current and long term)	333.0	346.1
Equity attributable to the shareholder	331.6	155.6
Consolidated net debt leverage ratio¹	3.32x	3.38x

- In the first quarter of 2024, the Corporation increased its revenues by \$254.5 million (27.5%) and its adjusted EBITDA by \$101.3 million (21.4%), reflecting the acquisition of Freedom in April 2023.
- In the first quarter of 2024, the Corporation increased its revenues from mobile services and equipment (\$264.2 million or 95.7%) due to the impact of the Freedom acquisition, as well as its revenues from Internet access (\$5.8 million or 1.8%).
- There was a net increase of 17,400 RGUs² (0.2%) in the first quarter of 2024, including 60,200 connections (1.6%) to the mobile telephony service.
- On May 7 2024, Freedom announced the gradual roll-out of its new affordable wireline Internet and TV services, Freedom Home Internet and Freedom TV, to its existing customer base, becoming a true multiservice player and positioning itself to reach a new customer segment seeking bundled plans.
- On May 6, 2024, credit rating agency S&P Global Ratings (“S&P”) upgraded Videotron’s credit rating from BB+ to BBB-. S&P also raised Videotron's unsecured debt rating from BB+ to BBB-.
- On April 10, 2024, Videotron announced that it would help improve wireless coverage in outlying regions of Québec by installing at least 37 new cell towers in Abitibi-Témiscamingue and the Laurentians in partnership with the Québec government.

¹ See “Non-IFRS financial measures.”

² See “Key performance indicators.”

- Both Videotron and Freedom performed very well in the mid-year report released by the Commission for Complaints for Telecom-television Services (CCTS) on April 25, 2024. Videotron and Freedom's outstanding customer service and its determination to resolve issues promptly are reflected in this report. While the volume of complaints logged by CCTS about the telecom industry as a whole rose sharply by 43.1%, Videotron stood out from the other major players with a significant drop of 11.4%, While Freedom saw its % of complaints decreased from 6.5% to 4.7% compared to the industry total volume of complaints.
- Videotron has also earned several honours since the beginning of 2024. It was ranked the most respected telecommunications company in Québec for the 18th time since 2006 in the 2024 Léger reputation survey. Videotron and its Fizz brand hit a double in Léger's 2024 WOW study, which found that, among telecom retailers, Videotron offered the best in-store experience in Québec while Fizz ranked first in Canada for online experience for the fifth year in a row.

ANALYSIS OF CONSOLIDATED RESULTS OF OPERATIONS AND CASH FLOWS

2024/2023 first quarter comparison

Revenues: \$1.18 billion in the first quarter of 2024, a \$254.5 million (27.5%) increase.

- Revenues from mobile telephony services increased \$208.0 million (103.4%) to \$409.1 million essentially because of an increase in the number of subscriber connections due to the impact of the Freedom acquisition and an organic growth at both Videotron and Freedom, partially offset by lower average per-connection revenues.
- Revenues from Internet access services increased \$5.8 million (1.8%) to \$320.5 million, due primarily to an increase in the customer base of the Fizz brand and the impact of the Freedom acquisition.
- Revenues from television services decreased \$0.2 million (-0.1%) to \$199.2 million. The impact of the reduction in the customer base was offset by an increase in average per-customer revenue.
- Revenues from wireline telephony services decreased \$6.6 million (-9.3%) to \$64.7 million, mainly because of the impact of the net decrease in subscriber connections, partially offset by higher average per-connection revenues.
- Revenues from mobile equipment sales to customers increased \$56.2 million (74.8%) to \$131.3 million, mainly because of the impact of the Freedom acquisition.
- Revenues from wireline equipment sales to customers decreased \$2.8 million (-17.6%) to \$13.1 million, mainly because of lower prices on equipment sales for the Helix platform.
- Other revenues decreased \$5.9 million (-12.4%) to \$41.6 million, mainly reflecting lower revenues from over-the-top (“OTT”) video services.

Mobile ARPU:¹ \$35.94 in the first quarter of 2024 compared with \$38.91 in the same period of 2023, a \$2.97 (-7.6%) decrease, mainly attributable to a change in the customer mix, including the dilutive effect of Freedom’s and Fizz’s prepaid services.

Customer statistics

Acquisition of Freedom

The acquisition of Freedom on April 3, 2023 was significantly accretive to growth, adding 1,844,400 RGUs, consisting of 1,824,400 subscriber connections to the mobile telephony service and 20,000 subscriptions to the Internet access service.

Growth in current business activities during the period

RGUs – The total number of RGUs was 7,540,200 at March 31, 2024, an increase of 17,400 (0.2%) in the first quarter of 2024 (compared with an increase of 4,100 in the same period of 2023), and a 12-month increase of 151,300 (2.7%) (Table 2).

Mobile telephony – The number of subscriber connections to the mobile telephony service stood at 3,825,100 at March 31, 2024, an increase of 60,200 (1.6%) in the first quarter of 2024 (compared with an increase of 26,200 in the same period of 2023), and a 12-month increase of 264,100 (15.2%) (Table 2).

Internet access – The number of subscribers to Internet access services stood at 1,721,100 at March 31, 2024, a decrease of 6,500 (-0.4%) in the first quarter of 2024 (compared with an increase of 8,800 in the same period of 2023), and a 12-month increase of 9,600 (0.6%) (Table 2).

Television – The number of subscribers to television services stood at 1,335,700 at March 31, 2024, a decrease of 19,900 (-1.5%) in the first quarter of 2024 (compared with a decrease of 10,500 in the same period of 2023), and a 12-month decrease of 49,900 (-3.6%) (Table 2).

Wireline telephony – The number of subscriber connections to wireline telephony services stood at 658,300 at March 31, 2024, a decrease of 16,400 (-2.4%) in the first quarter of 2024 (compared with a decrease of 20,400 in the same period of 2023), and a 12-month decrease of 72,500 (-9.9%) (Table 2).

¹ See “Key performance indicators.”

Table 2
RGUs for the last eight quarters
(in thousands of units)

	Mar. 2024	Dec. 2023	Sept. 2023	June 2023	Mar. 2023	Dec. 2022	Sept. 2022	June 2022
Mobile telephony	3,825.1	3,764.9	3,698.8	3,610.1	1,736.6	1,710.4	1,697.3	1,661.0
Internet access	1,721.1	1,727.6	1,721.3	1,716.8	1,691.5	1,682.7	1,678.0	1,617.7
Television	1,335.7	1,355.6	1,362.5	1,374.5	1,385.6	1,396.1	1,402.1	1,393.5
Wireline telephony	658.3	674.7	691.9	712.1	730.8	751.2	769.9	785.7
Total	7,540.2	7,522.8	7,474.5	7,413.5	5,544.5	5,540.4	5,457.3	5,457.9

Adjusted EBITDA: \$575.5 million, a \$101.3 million (21.4%) increase due primarily to the impact of the Freedom acquisition and decreases in some operating expenses.

Cost/revenue ratio: Employee costs and purchases of goods and services for all operations, expressed as a percentage of revenues, were 51.2% in the first quarter of 2024 compared with 48.7% in the same period of 2023. The increase was due mainly to the impact of the acquisition of Freedom.

Net income attributable to the shareholder: \$194.5 million in the first quarter of 2024, compared with \$186.9 million in the same period of 2023, an increase of \$7.6 million (4.1%).

- The favourable variances were:
 - \$101.3 million increase in adjusted EBITDA.
- The main unfavourable variances were:
 - \$49.0 million increase in the depreciation and amortization charge;
 - \$31.8 million increase related to financial expenses;
 - \$12.8 million increase in the income tax expense.

Adjusted cash flows from operations: \$442.6 million in the first quarter of 2024 compared with \$379.5 million in the same period of 2023 (Table 9). The \$63.1 million (16.6%) increase was due to the \$101.3 million increase in adjusted EBITDA, partially offset by a \$38.2 million increase in additions to property, plant and equipment and to intangible assets, mainly reflecting the impact of the Freedom acquisition.

Cash flows provided by operating activities: \$392.9 million, a \$79.8 million (25.5%) increase due primarily to the increase in adjusted EBITDA and the favourable net change in non-cash balances related to operating activities, partially offset by the increase in the cash portion of financial expenses.

Depreciation and amortization charge: \$221.2 million in the first quarter of 2024, a \$49.0 million increase due primarily to the impact of the Freedom acquisition.

Financial expenses: \$90.6 million in the first quarter of 2024, a \$31.8 million increase due primarily to higher average indebtedness, including the impact of the financing of the Freedom acquisition, and also to the impact of higher average interest on long-term debt.

Gain on valuation and translation of financial instruments: \$0.2 million in the first quarter of 2023.

Charge for restructuring, acquisition costs and other: \$2.0 million, a \$0.1 million favourable variance.

Income tax expense: \$67.2 million in the first quarter of 2024 (effective tax rate of 25.9%), compared with \$54.4 million in the same period of 2023 (effective tax rate of 27.0%), an \$12.8 million unfavourable variance caused mainly by the impact of the increase in taxable income. The effective tax rate is calculated considering only taxable and deductible items.

CASH FLOWS AND FINANCIAL POSITION

This section provides an analysis of the Corporation's sources and uses of cash flows, as well as a financial position analysis as of the balance sheet date.

Operating activities

Cash flows provided by operating activities: \$392.9 million in the first quarter of 2024, compared with \$313.1 million in the same period of 2023.

The \$79.8 million (25.5%) increase was primarily due to:

- \$101.3 million increase in adjusted EBITDA;
- \$12.3 million favourable net change in non-cash balances related to operating activities, due primarily to favourable variances in income tax payable and accounts receivable, partially offset by unfavourable variances in amounts payable to affiliated corporations, broadcast rights and contract assets.

Partially offset by:

- \$31.1 million increase in the cash portion of financial expenses;
- \$6.6 million increase in current income taxes.

Working capital: Negative \$1.11 billion at March 31, 2024 compared with negative \$1.14 billion at December 31, 2023. The \$45.0 million favourable variance was due primarily to a decrease in accounts payable, accrued charges and provisions, and in net amounts payable to affiliated corporations, partly offset by the decrease in accounts receivable and by the increase in the current portion of long-term debt.

Investing activities

Cash flows used for additions to property, plant and equipment: \$123.8 million in the first quarter of 2024 compared with \$87.4 million in the same period of 2023. The \$36.4 million increase was due to a \$22.0 million increase in acquisitions and an \$14.4 million unfavourable net change in current non-cash items.

Deferred subsidies received to finance additions to property, plant and equipment: \$37.0 million in the first quarter of 2024, compared with deferred subsidies of \$20.0 million used in the same quarter of 2023. In the first quarter of 2024, a \$37.0 million subsidy was received in advance as part of the Quebec government's new initiative to improve wireless coverage in outlying regions of Quebec. The amount recorded in the first quarter of 2023 represents the use of subsidies received under the program to roll out high-speed Internet services, recorded as a reduction of additions to property, plant and equipment.

Cash flows used for additions to intangible assets: \$37.2 million in the first quarter of 2024 compared with \$44.1 million in the same period of 2023. The \$6.9 million decrease reflects the \$13.2 million favourable net change in current non-cash items and the acquisition of spectrum licences for \$9.9 million in the first quarter of 2023, partially offset by the \$16.2 million increase in additions to intangible assets.

Deposit on acquisition of spectrum licenses: \$59.8 million in the first quarter of 2024. On November 30, 2023, Videotron announced an investment of \$298.9 million in the acquisition of 305 blocks of spectrum in the 3800 MHz band across Canada in Innovation, Science and Economic Development Canada's latest auction. Approximately 61% of the 305 blocks of spectrum are located outside Québec, mainly in southern Ontario, Alberta and British Columbia. Videotron made an initial deposit of \$59.8 million on January 17, 2024 and the \$239.1 million balance will be paid in May 2024.

Proceeds from disposal of assets: \$0.3 million in the first quarter of 2023.

Issuance of a promissory note to the parent corporation: \$836.0 million in the first quarter of 2023. On January 17, 2023, Quebecor Media issued a \$836.0 million promissory note to Videotron, bearing interest at 7.000%. Drawings from the secured revolving credit facility were used to finance this promissory note.

Free cash flows from operating activities

Free cash flows from continuing operating activities: \$231.9 million in the first quarter of 2024 compared with \$191.8 million in the same period of 2023 (Table 10).

The \$40.1 million increase was due primarily to:

- \$79.8 million increase in cash flows provided by operating activities.

Partially offset by:

- \$36.4 million increase in cash flows used for additions to property, plant and equipment;
- \$3.0 million increase in cash flows used for additions to intangible assets, excluding acquisitions of spectrum licences.

Financing activities

Consolidated debt (long-term debt plus bank indebtedness): \$5.8 million increase in the first quarter of 2024; \$96.4 million net favourable variance in the net asset related to derivative financial instruments.

- Debt increases in the first quarter of 2024 mainly consisted of:
 - \$87.4 million unfavourable impact of average exchange rate variance. The consolidated debt increase attributable to this item was offset by the increase in the net asset related to derivative financial instruments;
- Debt reductions in the first quarter of 2024 mainly consisted of:
 - \$84.9 million decrease in drawings on the secured revolving bank credit facilities.
- Derivative financial instruments totalled a net asset of \$207.2 million at March 31, 2024 compared with \$110.8 million at December 31, 2023. The \$96.4 million net favourable variance was mainly due to:
 - favourable impact of exchange rate fluctuations on the value of derivative financial instruments;
 - favourable impact of the upward trend in interest rates in Canada on the fair value of derivative financial instruments.

Financial position

Net available liquidity: \$1.74 billion at March 31, 2024 for the Corporation and its wholly owned subsidiaries, consisting of \$1.72 billion in available unused revolving credit facilities and \$20.4 million in cash and cash equivalents.

As at March 31, 2024, minimum principal payments on long-term debt in the coming years are as follows:

Table 3
Minimum principal payments on long-term debt
12 months ending March 31
(in millions of Canadian dollars)

2025	\$	1,509.7
2026		775.0
2027		976.4
2028		1,509.7
2029		750.0
2030 and thereafter		2,127.0
Total	\$	7,647.8

From time to time, the Corporation may (but is under no obligation to) seek to retire or purchase its outstanding Senior Notes, in open market purchases, privately negotiated transactions, or otherwise. Such repurchases, if any, will depend on its liquidity position and requirements, prevailing market conditions, contractual restrictions, and other factors. The amounts involved may be material.

The weighted average term of the Corporation's consolidated debt was approximately 3.2 years as of March 31, 2024 (3.5 years as of December 31, 2023). After taking into account hedging instruments, the debt consisted of approximately 68.5% fixed-rate debt (67.9% at December 31, 2023) and 31.5% floating-rate debt (32.1% at December 31, 2023).

Management of the Corporation believes that cash flows and available sources of financing should be sufficient to cover committed cash requirements for additions to property, plant and equipment and to intangible assets (including spectrum licences), working capital, interest payments, income tax payments, debt and lease repayments, pension plan contributions, share repurchases, and dividends or distributions to the shareholder. The Corporation believes it will be able to meet future debt and lease liability maturities, which are staggered over the coming years.

Pursuant to its financing agreements, the Corporation is required to maintain certain financial ratios. At March 31, 2024, the Corporation was in compliance with all required financial ratios.

Dividends declared

The Corporation paid \$45.0 million in common dividends to the parent corporation in the first three months of 2024 (\$30.0 million in the same period of 2023). The Corporation expects to make cash distributions to its parent corporation in the future, as determined by the Board of Directors, and within the limits set by the terms of the indebtedness and applicable laws.

Tax Consolidation Arrangements with the Parent Corporation

On April 17, 2024, the Corporation contracted a subordinated loan of \$1.53 billion from Quebecor Media, bearing interest at a rate of 9.25%, payable semi-annually, and maturing on April 17, 2054. On the same day, the Corporation invested the total proceeds of \$1.53 billion into 1,530,000 preferred shares, Series G, of 9511-8063 Quebec Inc., an affiliated corporation. These shares carry the right to receive an annual dividend of 9.35%, payable semi-annually. These transactions are carried out for tax consolidation purposes of Quebecor Media and its subsidiaries.

Board of Directors

On May 8, 2024, the members of the Corporation's Board of Directors appointed Sylvie Lalande as Chair of the Board of Videotron, succeeding the Right Honourable Brian Mulroney who passed away on February 29, 2024. A member of the Board since 2014, Ms. Lalande has an exceptional track record in marketing, telecommunications and governance. In 2017, she received the Corporate Director Emeritus Award from the Institute of Corporate Directors. Ms. Lalande has been Vice-Chair and Lead Director of the Corporation since 2018.

Concurrently with Ms. Lalande's appointment as Chair of the Board, André P. Brosseau was appointed Vice-Chair of the Board. Mr. Brosseau has been a director of the Corporation since 2016. Over the course of his career, Mr. Brosseau has acquired extensive experience in financing, complex mergers and acquisitions, digital transformation management and telecom infrastructure management. He has also been a director of Alithya Group Inc. since 2022.

Videotron salutes the memory of the Right Honourable Brian Mulroney. His enduring legacy will live on in the political, economic, and philanthropic life of Québec and Canada. He was also a pillar of the Corporation's Board of Directors for 10 years.

Analysis of consolidated balance sheet

Table 4
Consolidated balance sheet
Analysis of main differences between March 31, 2024 and December 31, 2023
(in millions of Canadian dollars)

	March 31, 2024 ¹	Dec. 31, 2023	Difference	Main reasons for difference
Assets				
Accounts receivable	\$ 914.3	\$ 963.2	\$ (48.9)	Impact of current variances in activity
Property, plant and equipment	3,109.8	3,152.9	(43.1)	Depreciation for the period less additions to property, plant and equipment
Intangible assets	3,277.3	3,299.3	(22.0)	Amortization for the period less additions to intangible assets
Derivative financial instruments ²	207.2	110.8	96.4	See “Financing activities”
Other assets	441.0	348.5	92.5	Gain on remeasurement of pension plans and deposit on acquisitions of spectrum licences
Liabilities				
Accounts payable, accrued charges and provision	856.7	920.9	(64.2)	Impact of current variances in activity
Net amounts payable to affiliated corporations ³	16.2	65.9	(49.7)	Impact of current variances in activity
Income taxes ³	8.2	(16.9)	25.1	Current income taxes for the period less current disbursements
Long-term debt, including current portion and bank indebtedness	7,615.7	7,609.9	5.8	See “Financing activities”

¹ The “restricted cash” and “deferred subsidies” line items are combined for the purposes of the analysis.

² Current and long-term assets less long-term liabilities.

³ Current liabilities less current assets.

ADDITIONAL INFORMATION

Contractual obligations

At March 31, 2024, material contractual obligations of operating activities included: capital repayment and interest on long-term debt and lease liabilities; commitments relating to additions to property, plant and equipment, mobile devices, intangible assets and other commitments; and obligations related to derivative financial instruments, less estimated future receipts on derivative financial instruments. Table 5 below shows a summary of these contractual obligations.

Table 5
Contractual obligations as of March 31, 2024
(in millions of Canadian dollars)

	Total	Under 1 year	1–3 years	3–5 years	5 years or more
Long-term debt ^{1,2}	\$ 7,647.8	\$ 1,509.7	\$ 1,751.4	\$ 2,259.7	\$ 2,127.0
Interest payments on long-term debt ³	1,066.2	255.9	482.6	229.8	97.9
Lease liabilities	333.0	95.8	144.1	74.0	19.1
Interest payments on lease liabilities	59.9	18.1	26.8	12.9	2.1
Additions to property, plant and equipment, mobile devices, intangible assets and other commitments	2,059.6	957.3	978.9	101.0	22.4
Derivative financial instruments ⁴	(222.0)	(142.5)	–	(8.0)	(71.5)
Total contractual obligations	\$ 10,944.5	\$ 2,694.3	\$ 3,383.8	\$ 2,669.4	\$ 2,197.0

1 Excludes obligations under subordinated loans due to the parent corporation; the proceeds of which are used to invest in preferred shares of an affiliated corporation for tax consolidation purposes.

2 The carrying value of long-term debt excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing costs.

3 Estimated interest payable on long-term debt, based on interest rates, hedging of interest rates and hedging of foreign exchange rates as of March 31, 2024.

4 Estimated future receipts, net of future disbursements, related to foreign exchange hedging on the principal of U.S.-dollar-denominated debt using derivative financial instruments.

Related party transactions

The following describes transactions in which the Corporation and its directors, executive officers and affiliates are involved. The Corporation believes that each of the transactions described below was on terms no less favourable to the Corporation than could have been obtained from independent third parties.

Operating transactions

During the first quarter of 2024, the Corporation incurred various expenses, including lease charges, from the parent and affiliated corporations, in the amount of \$31.6 million (\$25.9 million in the same quarter of 2023), which are included in purchase of goods and services. The Corporation generated revenues from the parent and affiliated corporations in the amount of \$1.1 million (\$1.3 million in the same quarter of 2023). These transactions were accounted for at the consideration agreed between the parties.

Management arrangements

The Corporation has entered into management arrangements with its parent corporation. Under these management arrangements, the parent corporation provides management services on a cost-reimbursement basis. During the first quarter of 2024, the Corporation incurred management fees of \$8.8 million with its parent corporation (\$8.3 million in the same quarter of 2023).

Financial instruments

The Corporation uses a number of financial instruments, mainly cash and cash equivalents, restricted cash, trade receivables, contract assets, long-term investments, bank indebtedness, trade payables, accrued liabilities, long-term debt, lease liabilities and derivative financial instruments.

In order to manage its foreign exchange and interest rate risks, the Corporation uses derivative financial instruments: (i) to set in CAN dollars future payments on debts denominated in U.S. dollars (interest and principal) and certain purchases of inventories and other capital expenditures denominated in a foreign currency; and (ii) to achieve a targeted balance of fixed- and floating-rate debt. The Corporation does not intend to settle its derivative financial instruments prior to their maturity as none of these instruments is held or issued for speculative purposes.

Certain cross-currency swaps and interest rate swaps entered into by the Corporation include an option that allows each party to unwind the transaction on a specific date at the then settlement amount.

The carrying value and fair value of long-term debt and derivative financial instruments as of March 31, 2024 and December 31, 2023 were as follows:

Table 6
Fair value of long-term debt and derivative financial instruments
(in millions of Canadian dollars)

	March 31, 2024		December 31, 2023	
	Carrying value	Fair value	Carrying value	Fair value
Asset (liability)				
Long-term debt¹	\$ (7,647.8)	\$ (7,394.9)	\$ (7,645.3)	\$ (7,368.1)
Derivative financial instruments				
Foreign exchange forward contracts	0.3	0.3	(1.5)	(1.5)
Interest rate swaps	13.2	13.2	5.4	5.4
Cross-currency swaps	193.7	193.7	106.9	106.9

¹ The carrying value of long-term debt excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing costs.

The fair value of long-term debt is estimated based on quoted market prices when available or on valuation models. When the Corporation uses valuation models, the fair value is estimated based on discounted cash flows using period-end market yields or the market value of similar instruments with the same maturity.

The fair value of derivative financial instruments recognized in the consolidated balance sheets is estimated as per the Corporation's valuation models. These models project future cash flows and discount the future amounts to a present value using the contractual terms of the derivative financial instrument and factors observable in external market data, such as period-end swap rates and foreign exchange rates. An adjustment is also included to reflect non-performance risk, impacted by the financial and economic environment prevailing at the date of the valuation, in the recognized measure of the fair value of the derivative financial instruments by applying a credit default premium, estimated using a combination of observable and unobservable inputs in the market, to the net exposure of the counterparty or the Corporation.

Gains on valuation and translation of financial instruments for the first quarters of 2024 and 2023 are summarized in Table 7.

Table 7
Gain on valuation and translation of financial instruments
(in millions of Canadian dollars)

	Three months ended March 31	
	2024	2023
Gain on the ineffective portion of fair value hedges	\$ —	\$ (0.2)
	\$ —	\$ (0.2)

A \$7.9 million gain was recorded under "Other comprehensive income" in the first quarter of 2024 in relation to cash flow hedging relationships (\$3.9 million in the same period of 2023).

Non-IFRS financial measures

The financial measures not standardized under IFRS that are used by the Corporation to assess its financial performance, such as adjusted EBITDA and adjusted cash flows from operations, are not calculated in accordance with, or recognized by IFRS. Beginning in the third quarter of 2023, the Corporation added two financial measures not standardized under IFRS: free cash flows from continuing operating activities and consolidated net debt leverage ratio. These two measures will help to better understand and analyze the financing performance of the Corporation, as well as its financial position as at balance sheet date.

The Corporation's method of calculating these non-IFRS financial measures may differ from the methods used by other companies and, as a result, the non-IFRS financial measures presented in this document may not be comparable to other similarly titled measures disclosed by other companies.

Adjusted EBITDA

In its analysis of operating results, the Corporation defines adjusted EBITDA, as reconciled to net income under IFRS, as net income before depreciation and amortization, financial expenses, loss on valuation and translation of financial instruments, restructuring, acquisition costs and other and income taxes. Adjusted EBITDA as defined above is not a measure of results that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The Corporation's management and Board of Directors use this measure in evaluating its consolidated results as well as the results of its operating segments. This measure eliminates the significant level of impairment and depreciation/amortization of tangible and intangible assets and is unaffected by the capital structure or investment activities of the Corporation.

Adjusted EBITDA is also relevant because it is a component of the Corporation's annual incentive compensation programs. A limitation of this measure, however, is that it does not reflect the periodic costs of tangible and intangible assets used in generating revenues of the Corporation. The Corporation also uses other measures that do reflect such costs, such as adjusted cash flows from operations. The Corporation's definition of adjusted EBITDA may not be the same as similarly titled measures reported by other companies.

Table 8 provides a reconciliation of adjusted EBITDA to net income as disclosed in the Corporation's condensed consolidated financial statements.

Table 8
Reconciliation of the adjusted EBITDA measure used in this report to the net income measure used in the condensed consolidated financial statements

(in millions of Canadian dollars)

	Three months ended	
	March 31	
	2024	2023
Adjusted EBITDA	\$ 575.5	\$ 474.2
Depreciation and amortization	(221.2)	(172.2)
Financial expenses	(90.6)	(58.8)
Gain on valuation and translation of financial instruments	–	0.2
Restructuring, acquisition costs and other	(2.0)	(2.1)
Income taxes	(67.2)	(54.4)
Net income	\$ 194.5	\$ 186.9

Adjusted cash flows from operations and free cash flows from operating activities

Adjusted cash flows from operations

Adjusted cash flows from operations represents adjusted EBITDA, less additions to property, plant and equipment and to intangible assets (excluding spectrum licence acquisitions and renewals). Adjusted cash flows from operations represents funds available for interest and income tax payments, expenditures related to restructuring programs, business acquisitions, spectrum licence acquisitions and renewals, payment of dividends, reduction of paid-up capital, repayment of long-term debt and lease liabilities, and share repurchases. Adjusted cash flows from operations is not a measure of liquidity that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. Adjusted cash flows from operations is used by the Corporation's management and Board of Directors to evaluate the cash flows generated by its operations. Adjusted cash flows from operations is also relevant because it is a component of the Corporation's annual incentive compensation programs. The Corporation's definition of adjusted cash flows from operations may not be identical to similarly titled measures reported by other companies.

Free cash flows from continuing operating activities

Free cash flows from continuing operating activities represents cash flows provided by operating activities calculated in accordance with IFRS, less cash flows used for additions to property, plant and equipment and to intangible assets (excluding expenditures related to spectrum licence acquisitions and renewals), plus proceeds from disposal of assets. Free cash flows from continuing operating activities is used by the Corporation's management to evaluate cash flows generated by the Corporation's operations. Free cash flows from continuing operating activities represents available funds for business acquisitions, spectrum licence acquisitions and renewals, payment of dividends, repayment of long-term debt and lease liabilities, and share repurchases. Free cash flows from continuing operating activities is not a measure of liquidity that is consistent with IFRS. It is not intended to be regarded as an alternative to IFRS financial performance measures or to the statement of cash flows as a measure of liquidity. The Corporation's definition of free cash flows from continuing operating activities may not be identical to similarly titled measures reported by other companies.

Tables 9 and 10 provide a reconciliation of adjusted cash flows from operations and free cash flows from continuing operating activities to cash flows provided by operating activities reported in the condensed consolidated financial statements.

Table 9
Adjusted cash flows from operations
(in millions of Canadian dollars)

	Three months ended March 31	
	2024	2023
Adjusted EBITDA	\$ 575.5	\$ 474.2
Additions to property, plant and equipment ¹	(96.9)	(74.9)
Additions to intangible assets ²	(36.0)	(19.8)
Adjusted cash flows from operations	\$ 442.6	\$ 379.5

¹ Reconciliation to cash flows used for additions to property, plant and equipment as per condensed consolidated financial statements

	Three months ended March 31	
	2024	2023
Additions to property, plant and equipment	\$ (96.9)	\$ (74.9)
Net variance in current operating items related to additions to property, plant and equipment (excluding government credits receivable for major capital projects)	(26.9)	(12.5)
Cash flows used for additions to property, plant and equipment	\$ (123.8)	\$ (87.4)

² Reconciliation to cash flows used for additions to intangible assets as per condensed consolidated financial statements

	Three months ended March 31	
	2024	2023
Additions to intangible assets	\$ (36.0)	\$ (19.8)
Net variance in current operating items related to additions to intangible assets (excluding government credits receivable for major capital projects)	(1.2)	(14.4)
Cash flows used for spectrum licence acquisitions	–	(9.9)
Cash flows used for additions to intangible assets	\$ (37.2)	\$ (44.1)

Table 10**Free cash flows from operating activities and cash flows provided by operating activities reported in the condensed consolidated financial statements.**

(in millions of Canadian dollars)

	Three months ended March 31	
	2024	2023
Adjusted cash flows from operations from Table 9	\$ 442.6	\$ 379.5
Plus (minus)		
Cash portion of financial expenses	(88.3)	(57.2)
Cash portion of restructuring, acquisition costs and other	0.4	(2.1)
Current income taxes	(80.8)	(74.2)
Other	1.4	0.3
Net change in non-cash balances related to operating activities	(15.3)	(27.6)
Net variance in current operating items related to additions to property, plant and equipment (excluding government credits receivable for major capital projects)	(26.9)	(12.5)
Net variance in current operating items related to additions to intangible assets (excluding government credits receivable for major capital projects)	(1.2)	(14.4)
Free cash flows from operating activities	231.9	191.8
Plus (minus)		
Cash flows used for additions to property, plant and equipment	123.8	87.4
Cash flows used for additions to intangible assets (excluding expenditures related to licence acquisitions and renewals)	37.2	34.2
Proceeds from disposal of assets	-	(0.3)
Cash flows provided by operating activities	\$ 392.9	\$ 313.1

Consolidated net debt leverage ratio

The consolidated net debt leverage ratio represents consolidated net debt, divided by the trailing 12-month adjusted EBITDA. Consolidated net debt represents total long-term debt plus bank indebtedness, lease liabilities and liabilities related to derivative financial instruments, less assets related to derivative financial instruments and cash and cash equivalents. The consolidated net debt leverage ratio serves to evaluate the Corporation's financial leverage and is used by management in decisions on the Corporation's capital structure, including its financing strategy, and in managing debt maturity risks. Consolidated net debt leverage ratio is not a measure established in accordance with IFRS. It is not intended to be used as an alternative to IFRS measures or the balance sheet to evaluate its financial position. The Corporation's definition of consolidated net debt leverage ratio may not be identical to similarly titled measures reported by other companies.

Table 11 provides the calculation of consolidated net debt leverage ratio and the reconciliation to balance sheet items reported in the Corporation's condensed consolidated financial statements.

Table 11
Consolidated net debt leverage ratio
(in millions of Canadian dollars)

	March 31,	Dec. 31,
	2024	2023
Total long-term debt¹	\$ 7,647.8	\$ 7,645.3
Plus (minus)		
Lease liabilities ²	333.0	346.1
Derivative financial instruments ³	(207.2)	(110.8)
Cash and cash equivalents	(21.6)	(8.0)
Consolidated net debt	7,752.0	7,872.6
Divided by:		
Trailing 12-month adjusted EBITDA ⁴	\$ 2,331.6	\$ 2,329.6
Consolidated net debt leverage ratio⁴	3.32x	3.38x

1 Excluding changes in the fair value of long-term debt related to hedged interest rate risk and financing costs.

2 Current and long-term liabilities.

3 Current and long-term assets less long-term liabilities.

4 On a pro forma basis as at December 31, 2023, using Freedom's trailing 12-month adjusted EBITDA.

Key performance indicators

Revenue-generating unit

The Corporation uses RGU, an industry metric, as a key performance indicator. An RGU represents, as the case may be, subscriber connections to the mobile and wireline telephony services and subscriptions to the Internet access and television services. RGU is not a measurement that is consistent with IFRS and the Corporation's definition and calculation of RGU may not be the same as identically titled measurements reported by other companies or published by public authorities.

Average monthly mobile revenue per unit

The Corporation uses mobile ARPU, an industry metric, as a key performance indicator. This indicator is calculated by dividing mobile telephony revenues by the average number of mobile RGUs during the applicable period, and then dividing the resulting amount by the number of months in the applicable period. Mobile ARPU is not a measurement that is consistent with IFRS and the Corporation's definition and calculation of mobile ARPU may not be the same as identically titled measurements reported by other companies.

Controls and procedures

In April 2023, the Corporation acquired Freedom. The Corporation has excluded the controls, policies and procedures of Freedom from the design and evaluation of the disclosure controls and procedures ("DC&P"), and of the internal control over financial reporting ("ICFR"), as permitted by National Instrument 52-109 of the Canadian Securities Administrators for a period of 365 days following an acquisition. Given the size and timing of the Freedom acquisition, the limitation of the scope is primarily due to the time required to assess Freedom's DC&P and ICFR in accordance with the Corporation's other activities. The Corporation currently expects to finalize its assessment within the regulatory time period.

Since the acquisition date, Freedom's results have been included in the Corporation's consolidated financial statements. For the first quarter of 2024, Freedom's revenues and net income represented approximately 22.9% and 10.1% of the Corporation's consolidated revenues and consolidated net income, respectively. As percentages of the Corporation's total consolidated current assets and liabilities, Freedom's current assets and liabilities as at March 31, 2024 represented approximately 31.1% and 10.3%, respectively, and its non-current assets and liabilities represented approximately 23.7% and 3.8% of the Corporation's total consolidated non-current assets and liabilities.

There have not been any changes in internal controls over financial reporting during the three months ended March 31, 2024 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

Cautionary statement regarding forward-looking statements

This report contains forward-looking statements with respect to the Corporation's financial condition, results of operations, business, and certain of its plans and objectives. These forward-looking statements are made pursuant to the "Safe Harbor" provisions of the *United States Private Securities Litigation Reform Act* of 1995. These forward-looking statements are based on current expectations, estimates, forecasts and projections about the industries in which the Corporation operates as well as beliefs and assumptions made by its management. Such statements include, in particular, statements about the Corporation's plans, prospects, financial position and business strategies. Words such as "may," "will," "expect," "continue," "intend," "estimate," "anticipate," "plan," "foresee," "believe" or "seek," or the negatives of those terms or variations of them or similar terminology are intended to identify such forward-looking statements. Although the Corporation believes that the expectations reflected in these forward-looking statements are reasonable, these statements, by their nature, involve risks and uncertainties and are not guarantees of future performance. Such statements are also subject to assumptions concerning, among other things: the Corporation's anticipated business strategies; anticipated trends in its business; anticipated reorganizations of any of its businesses, and any related restructuring provisions or impairment charges; and its ability to continue to control costs. The Corporation can give no assurance that these estimates and expectations will prove to have been correct. Actual outcomes and results may, and often do, differ from what is expressed, implied or projected in such forward-looking statements, and such differences may be material. Some important factors that could cause actual results to differ materially from those expressed in these forward-looking statements include, but are not limited to:

- Videotron's ability to continue successfully developing its network and the facilities that support its mobile services;
- general economic, financial or market conditions and variations in its businesses;
- the intensity of competitive activity in the industries in which Videotron operates;
- Videotron's ability to penetrate new, highly competitive markets and the accuracy of estimates of the size of potential markets;
- new technologies that might change consumer behavior towards Videotron's product suites;
- unanticipated higher capital spending required for developing Videotron's network or to address the continued development of competitive alternative technologies, or the inability to obtain additional capital to continue the development of Videotron's businesses;
- Videotron's ability to implement its business and operating strategies successfully and to manage its growth and expansion;
- risks relating to the acquisition of Freedom and the strategy for expanding outside Québec, including ability to successfully integrate Freedom's operations and to capture synergies, and potential unknown liabilities or costs associated with the acquisition of Freedom;
- the anticipated benefits and effects of the acquisition of Freedom, which may not be realized in a timely manner or at all, and ongoing operating costs and capital expenditures, which could be different than anticipated, as well as unanticipated litigation or other regulatory proceedings associated with the acquisition of Freedom, which could result in changes to the parameters of the transaction;
- the impacts of the significant and recurring investments that will be required in the new markets of Freedom and Videotron as mobile virtual network operators (MVNOs) and other markets for development and expansion and to compete effectively with the incumbent local exchange carriers (ILECs) and other current or potential competitors in these markets, including the fact that the post-acquisition Videotron business will continue to face the same risks that Videotron currently faces, but will also face increased risks relating to new geographies and markets;
- disruptions to the network through which Videotron provides its television, Internet access, mobile and wireline telephony and OTT services, and its ability to protect such services against piracy, unauthorized access and other security breaches;
- labor disputes or strikes;
- service interruptions resulting from equipment breakdown, network failure, the threat of natural disasters, epidemics, pandemics and other public health crises, and political instability in some countries;
- impact of emergency measures that have been or may be implemented by various levels of government;
- changes in Videotron's ability to obtain services and equipment critical to its operations;
- changes in laws and regulations, or in their interpretations, which could result, among other things, in the loss (or reduction in value) of Videotron's licenses or markets, or in an increase in competition, compliance costs or capital expenditures;
- Videotron's substantial indebtedness, the tightening of credit markets, and the restrictions on its business imposed by the terms of its debt; and
- interest rate fluctuations that could affect a portion of Videotron's interest payment requirements on long-term debt.

The Corporation cautions investors and others that the above list of cautionary statements is not exhaustive. These and other factors are discussed in further detail in the Annual Report on Form 20-F under “Item 3. Key Information – B. Risk Factors”. Each of these forward-looking statements speaks only as of the date of this report. The Corporation disclaims any obligation to update these statements unless applicable securities laws require it to do so. The Corporation advises investors and others to consult any documents it may file with or furnish to the U.S. Securities and Exchange Commission.

Condensed consolidated financial statements of

VIDEOTRON LTD.

Three-month periods ended March 31, 2024 and 2023

VIDEOTRON LTD.
CONSOLIDATED STATEMENTS OF INCOME

(in millions of Canadian dollars) (unaudited)	Note	Three months ended March 31	
		2024	2023
Revenues			
Mobile telephony		\$ 409.1	\$ 201.1
Internet		320.5	314.7
Television		199.2	199.4
Wireline telephony		64.7	71.3
Mobile equipment sales		131.3	75.1
Wireline equipment sales		13.1	15.9
Other		41.6	47.5
		<u>1,179.5</u>	<u>925.0</u>
Employee costs	2	123.2	97.9
Purchase of goods and services	2	480.8	352.9
Depreciation and amortization		221.2	172.2
Financial expenses	3	90.6	58.8
Gain on valuation and translation of financial instruments		-	(0.2)
Restructuring, acquisition costs and other		2.0	2.1
Income before income taxes		<u>261.7</u>	<u>241.3</u>
Income taxes (recovery):			
Current		80.8	74.2
Deferred		(13.6)	(19.8)
		<u>67.2</u>	<u>54.4</u>
Net income		<u>\$ 194.5</u>	<u>\$ 186.9</u>
Net income attributable to Shareholder		<u>\$ 194.5</u>	<u>\$ 186.9</u>

See accompanying notes to condensed consolidated financial statements.

VIDEOTRON LTD.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions of Canadian dollars) (unaudited)	Note	Three months ended March 31	
		2024	2023
Net income		\$ 194.5	\$ 186.9
Other comprehensive income:	10		
Items that may be reclassified to income:			
Cash flow hedges:			
Gain on valuation of derivative financial instruments		7.9	3.9
Deferred income taxes		(2.5)	(0.2)
Items that will not be reclassified to income:			
Defined benefit plans:			
Re-measurement gain		28.6	-
Deferred income taxes		(7.5)	-
		26.5	3.7
Comprehensive income		\$ 221.0	\$ 190.6
Comprehensive income attributable to Shareholder		\$ 221.0	\$ 190.6

See accompanying notes to condensed consolidated financial statements.

VIDEOTRON LTD.
CONSOLIDATED STATEMENTS OF EQUITY

(in millions of Canadian dollars)
(unaudited)

	Equity attributable to shareholder			Equity attributable to non-controlling interests	Total equity
	Capital stock (note 8)	Deficit	Accumulated other comprehensive (loss) income (note 10)		
Balance as of December 31, 2022	\$ 312.9	\$ (527.3)	\$ (16.7)	\$ 0.3	\$ (230.8)
Net income	-	186.9	-	-	186.9
Other comprehensive income	-	-	3.7	-	3.7
Dividends	-	(30.0)	-	(0.1)	(30.1)
Balance as of March 31, 2023	312.9	(370.4)	(13.0)	0.2	(70.3)
Net income	-	610.5	-	0.1	610.6
Other comprehensive income	-	-	6.6	-	6.6
Dividends	-	(391.0)	-	-	(391.0)
Balance as of December 31, 2023	312.9	(150.9)	(6.4)	0.3	155.9
Net income	-	194.5	-	-	194.5
Other comprehensive income	-	-	26.5	-	26.5
Dividends	-	(45.0)	-	-	(45.0)
Balance as of March 31, 2024	\$ 312.9	\$ (1.4)	\$ 20.1	\$ 0.3	\$ 331.9

See accompanying notes to condensed consolidated financial statements.

VIDEOTRON LTD.
CONSOLIDATED STATEMENTS OF CASH FLOWS

(in millions of Canadian dollars) (unaudited)	Note	Three months ended March 31	
		2024	2023
Cash flows related to operating activities			
Net income		\$ 194.5	\$ 186.9
Adjustments for:			
Depreciation of property, plant and equipment		134.3	126.0
Amortization of intangible assets		58.1	35.4
Depreciation of right-of-use assets		28.8	10.8
Gain on valuation and translation of financial instruments		-	(0.2)
Impairment of assets		2.4	-
Amortization of financing costs	3	2.3	1.6
Deferred income taxes		(13.6)	(19.8)
Other		1.4	-
		<u>408.2</u>	<u>340.7</u>
Net change in non-cash balances related to operating activities		(15.3)	(27.6)
Cash flows provided by operating activities		<u>392.9</u>	<u>313.1</u>
Cash flows related to investing activities			
Additions to property, plant and equipment		(123.8)	(87.4)
Deferred subsidies received (used) to finance additions to property, plant and equipment	5	37.0	(20.0)
		<u>(86.8)</u>	<u>(107.4)</u>
Additions to intangible assets		(37.2)	(44.1)
Deposit on acquisition of spectrum licences	6	(59.8)	-
Proceeds from disposal of assets		-	0.3
Promissory note to the parent corporation		-	(836.0)
Cash flows used in investing activities		<u>(183.8)</u>	<u>(987.2)</u>
Cash flows related to financing activities			
Net change in bank indebtedness		-	23.2
Net change under revolving facility, net of financing fees		(84.9)	670.5
Repayment of lease liabilities		(28.6)	(10.7)
Dividends		(45.0)	(30.0)
Dividends paid to non-controlling interests		-	(0.1)
Cash flows (used in) provided by financing activities		<u>(158.5)</u>	<u>652.9</u>
Net change in cash, cash equivalents and restricted cash		50.6	(21.2)
Cash, cash equivalents and restricted cash at beginning of period		8.0	41.1
Cash, cash equivalents and restricted cash at end of period		<u>\$ 58.6</u>	<u>\$ 19.9</u>
Cash, cash equivalents and restricted cash consist of			
Cash		\$ 21.2	\$ 0.6
Cash equivalents		0.4	-
Restricted cash		37.0	19.3
		<u>\$ 58.6</u>	<u>\$ 19.9</u>
Interest and taxes reflected as operating activities			
Cash interest payments		\$ 62.6	\$ 31.5
Cash income tax payments (net of refunds)		<u>55.8</u>	<u>100.5</u>

See accompanying notes to condensed consolidated financial statements.

VIDEOTRON LTD.
CONSOLIDATED BALANCE SHEETS

(in millions of Canadian dollars)
(unaudited)

	Note	March 31 2024	December 31 2023
Assets			
Current assets			
Cash and cash equivalents		\$ 21.6	\$ 8.0
Restricted cash	5	37.0	-
Accounts receivable		914.3	963.2
Contract assets		122.7	125.4
Amounts receivable from affiliated corporations		38.6	25.1
Income taxes		13.2	35.3
Inventories		343.1	348.7
Derivative financial instruments		148.4	129.3
Other current assets		192.7	180.1
		<u>1,831.6</u>	<u>1,815.1</u>
Non-current assets			
Property, plant and equipment		3,109.8	3,152.9
Intangible assets		3,277.3	3,299.3
Right-of-use assets		299.5	313.0
Goodwill		550.1	550.1
Derivative financial instruments		66.9	35.8
Promissory notes to the parent corporation		996.0	996.0
Other assets	6	441.0	348.5
		<u>8,740.6</u>	<u>8,695.6</u>
Total assets		<u>\$ 10,572.2</u>	<u>\$ 10,510.7</u>
Liabilities and equity			
Current liabilities			
Accounts payable, accrued charges and provisions		\$ 856.7	\$ 920.9
Amounts payable to affiliated corporations		54.8	91.0
Deferred revenue		353.7	347.4
Deferred subsidies	5	37.0	-
Income taxes		21.4	18.4
Current portion of long-term debt	7	1,509.7	1,480.6
Current portion of lease liabilities		95.8	99.3
		<u>2,929.1</u>	<u>2,957.6</u>
Non-current liabilities			
Long-term debt	7	6,106.0	6,129.3
Lease liabilities		237.2	246.8
Derivative financial instruments		8.1	54.3
Deferred income taxes		755.7	759.2
Other liabilities		204.2	207.6
		<u>7,311.2</u>	<u>7,397.2</u>
Equity			
Capital stock	8	312.9	312.9
Deficit		(1.4)	(150.9)
Accumulated other comprehensive income (loss)	10	20.1	(6.4)
Equity attributable to the shareholder		<u>331.6</u>	<u>155.6</u>
Non-controlling interests		0.3	0.3
		<u>331.9</u>	<u>155.9</u>
Subsequent event	12		
Total liabilities and equity		<u>\$ 10,572.2</u>	<u>\$ 10,510.7</u>

See accompanying notes to condensed consolidated financial statements.

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three-month periods ended March 31, 2024 and 2023
(tabular amounts in millions of Canadian dollars, except for option data)
(unaudited)

Videotron Ltd. ("Videotron" or the "Corporation") is incorporated under the laws of Québec. The Corporation is a wholly owned subsidiary of Quebecor Media Inc. ("Quebecor Media" or the "parent corporation") and the ultimate parent corporation is Quebecor Inc. Unless the context otherwise requires, Videotron or the Corporation refer to Videotron Ltd. and its subsidiaries. The Corporation's head office and registered office is located at 612 Saint-Jacques Street, Montreal, Québec, Canada.

The Corporation offers Internet access, television distribution, mobile and wireline telephony, business solutions and over-the-top (OTT) video services in Canada.

1. BASIS OF PRESENTATION

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (IASB), except that they do not include all disclosures required under IFRS for annual consolidated financial statements. In particular, these consolidated financial statements were prepared in accordance with IAS 34, *Interim Financial Reporting*, and, accordingly, they are condensed consolidated financial statements. These condensed consolidated financial statements should be read in conjunction with the Corporation's 2023 annual consolidated financial statements, which contain a description of the material accounting policies used in the preparation of these condensed consolidated financial statements.

These condensed consolidated financial statements were approved for issue by the Board of Directors of Videotron on May 8, 2024.

Comparative figures for the previous period have been restated to conform to the presentation adopted for the three-month period ended March 31, 2024.

2. EMPLOYEE COSTS AND PURCHASE OF GOODS AND SERVICES

	Three months ended March 31	
	2024	2023
Employee costs	\$ 168.2	\$ 135.6
Less employee costs capitalized to property, plant and equipment and to intangible assets	(45.0)	(37.7)
	<u>123.2</u>	<u>97.9</u>
Purchase of goods and services:		
Royalties and rights	106.0	109.0
Cost of products sold	197.3	103.6
Subcontracting costs	24.3	21.3
Marketing and distribution expenses	18.3	15.0
Other	134.9	104.0
	<u>480.8</u>	<u>352.9</u>
	<u>\$ 604.0</u>	<u>\$ 450.8</u>

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the three-month periods ended March 31, 2024 and 2023
(tabular amounts in millions of Canadian dollars, except for option data)
(unaudited)

3. FINANCIAL EXPENSES

	Three months ended March 31	
	2024	2023
Third parties:		
Interest on long-term debt	\$ 96.3	\$ 68.1
Amortization of financing costs	2.3	1.6
Interest on lease liabilities	4.0	1.4
Loss on foreign currency translation on short-term monetary items	1.7	0.5
Other	2.4	1.0
	<u>106.7</u>	<u>72.6</u>
Affiliated corporations:		
Interest expense	–	37.4
Dividend income	–	(37.8)
Interest on lease liabilities	0.3	0.4
Interest income	(16.4)	(13.8)
	<u>(16.1)</u>	<u>(13.8)</u>
	<u>\$ 90.6</u>	<u>\$ 58.8</u>

4. BUSINESS ACQUISITION

On April 3, 2023, Videotron acquired all the issued shares of Freedom Mobile Inc. (“Freedom”) from Shaw Communications Inc. (“Shaw”) for a cash consideration of \$2.07 billion, net of cash acquired of \$103.2 million. As part of this transaction, Videotron assumed certain debts, mainly lease obligations. The consideration paid is still subject to certain post-closing adjustments. This acquisition immediately preceded the acquisition of Shaw by Rogers Communications Inc. (“Rogers”). The acquisition of Freedom included the Freedom Mobile brand’s entire wireless and Internet customer base, as well as its owned infrastructure, spectrum and retail outlets. It also includes a long-term undertaking by Shaw and Rogers to provide Videotron with transport services (including backhaul and backbone), roaming services and wholesale Internet services. Videotron has also made certain commercial commitments to the Minister of Innovation, Science and Industry. These transactions support the expansion of the Corporation’s telecommunications services in Ontario and Western Canada.

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the three-month periods ended March 31, 2024 and 2023
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4. BUSINESS ACQUISITION (continued)

The table below presents the fair value of the net assets acquired as of the acquisition date:

Assets	
Accounts receivable	\$ 257.3
Other current assets ¹	181.3
Property, plant and equipment ²	709.1
Intangible assets ³	1,177.7
Right-of-use of assets	226.2
Other assets	65.8
	<u>2,617.4</u>
Liabilities	
Accounts payable, accrued charges and provisions	(127.2)
Other current liabilities	(94.2)
Lease liabilities	(226.2)
Deferred income taxes	(17.9)
Other liabilities	(84.1)
	<u>(549.6)</u>
Net assets acquired	<u>\$ 2,067.8</u>
Cash consideration paid	\$ 2,171.0
Cash acquired	(103.2)
	<u>\$ 2,067.8</u>

1 Includes mainly inventories and contract assets.

2 Includes mainly the wireless network.

3 Includes mainly spectrum licences, software, customer relationships, the Freedom brand and others.

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

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5. RESTRICTED CASH AND DEFERRED SUBSIDIES

In March 2024, Videotron and the Québec government signed an agreement as part of the government's new initiative to improve wireless coverage in outlying regions of Quebec. The government has committed to provide financial assistance in the amount of approximately \$63.0 million for the construction of new cell towers in certain regions. In accordance with the agreement, an amount of \$37.0 million received in advance from the government in March 2024 was recorded as restricted cash and as deferred subsidies on the consolidated balance sheet as of March 31, 2024.

6. SPECTRUM LICENCES

On January 17, 2024, Videotron made an initial deposit of \$59.8 million on a \$298.9 million investment to acquire 305 blocks of spectrum in the 3800 MHz band across the country, following the conclusion of the latest spectrum auction that ended on November 30, 2023. Approximately 61% of the 305 blocks of wireless spectrum are located outside Québec, mainly in southern Ontario, Alberta and British Columbia. The balance of \$239.1 million will be paid in May 2024. The initial deposit of \$59.8 million is presented in other non-current assets on the consolidated balance sheet as of March 31, 2024.

7. LONG-TERM DEBT

Components of long-term debt are as follows:

	March 31, 2024	December 31, 2023
Total long-term debt	\$ 7,647.8	\$ 7,645.3
Change in fair value related to hedged interest rate risk	(1.2)	(2.2)
Financing costs, net of amortization	(30.9)	(33.2)
	7,615.7	7,609.9
Less current portion	(1,509.7)	(1,480.6)
	\$ 6,106.0	\$ 6,129.3

As of March 31, 2024, the carrying value of long-term debt denominated in U.S. dollars, excluding financing costs, was \$4,572.6 million (\$4,484.5 million as of December 31, 2023) while the net fair value of related hedging derivative instruments was in an asset position of \$193.7 million (\$106.9 million as of December 31, 2023).

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the three-month periods ended March 31, 2024 and 2023
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8. CAPITAL STOCK

(a) Authorized capital stock

An unlimited number of common shares, without par value, voting and participating.

An unlimited number of preferred shares, Series B, Series C, Series D, Series E, Series F, and Series H, without par value, ranking prior to the common shares with regards to payment of dividends and repayment of capital, non-voting, non-participating, a fixed monthly non-cumulative dividend of 1%, retractable and redeemable.

An unlimited number of preferred shares, Series G, ranking prior to all other shares with regards to payment of dividends and repayment of capital, non-voting, non-participating carrying the rights and restrictions attached to the class as well as a fixed annual cumulative preferred dividend of 11.25%, retractable and redeemable.

(b) Issued and outstanding capital stock

	Common Shares	
	Number	Amount
Balance as of December 31, 2023 and March 31, 2024	10,739,285	\$ 312.9

9. STOCK-BASED COMPENSATION PLANS

The following table provides details of changes to outstanding options in the stock-based compensation plan of Quebecor in which management of the Corporation participates, for the three-month period ended March 31, 2024:

	Outstanding options	
	Number	Weighted average exercise price
As of December 31, 2023	2,741,560	\$ 31.43
Cancelled	(75,000)	28.82
As of March 31, 2024	2,666,560	\$ 31.50
Vested options as of March 31, 2024	245,793	\$ 29.61

For the three-month period ended March 31, 2024, a \$0.4 million reversal of the charge was recorded related to all stock-based compensation plans (a \$0.9 million charge in 2023).

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the three-month periods ended March 31, 2024 and 2023
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10. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO SHAREHOLDER

	Cash flow hedges ¹	Defined benefit plans ²	Total
Balance as of December 31, 2022	\$ (26.3)	\$ 9.6	\$ (16.7)
Other comprehensive income	3.7	–	3.7
Balance as of March 31, 2023	(22.6)	9.6	(13.0)
Other comprehensive income	1.9	4.7	6.6
Balance as of December 31, 2023	(20.7)	14.3	(6.4)
Other comprehensive income	5.4	21.1	26.5
Balance as of March 31, 2024	\$ (15.3)	\$ 35.4	\$ 20.1

- 1 No significant amount is expected to be reclassified in income over the next 12 months in connection with derivatives designated as cash flow hedges. The balance is expected to reverse over a 5¼-year period.
- 2 The re-measurement gain in the consolidated statement of comprehensive income for the three-month period ended March 31, 2024 is mainly due to an increase in the discount rate since December 31, 2023 and an increase in the fair value of defined pension plan assets.

11. FAIR VALUE OF FINANCIAL INSTRUMENTS

In accordance with IFRS 13, *Fair Value Measurement*, the Corporation considers the following fair value hierarchy, which reflects the significance of the inputs used in measuring its financial instruments:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs that are not based on observable market data (unobservable inputs).

The fair value of long-term debt is estimated based on quoted market prices when available or on valuation models using Level 1 and Level 2 inputs. When the Corporation uses valuation models, the fair value is estimated based on discounted cash flows using period-end market yields or the market value of similar instruments with the same maturity.

The fair value of derivative financial instruments recognized on the consolidated balance sheets is estimated as per the Corporation's valuation models. These models project future cash flows and discount the future amounts to a present value using the contractual terms of the derivative financial instrument and factors observable in external market data, such as period-end swap rates and foreign exchange rates (Level 2 inputs). An adjustment is also included to reflect non-performance risk, impacted by the financial and economic environment prevailing at the date of the valuation, in the recognized measure of the fair value of the derivative financial instruments by applying a credit default premium, estimated using a combination of observable and unobservable inputs in the market (Level 3 inputs), to the net exposure of the counterparty or the Corporation. Derivative financial instruments are classified as Level 2.

VIDEOTRON LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

For the three-month periods ended March 31, 2024 and 2023
(tabular amounts in millions of Canadian dollars, except for option data)
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11. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

The carrying value and fair value of long-term debt and derivative financial instruments as of March 31, 2024 and December 31, 2023 are as follows:

Asset (liability)	March 31, 2024		December 31, 2023	
	Carrying value	Fair value	Carrying value	Fair value
Long-term debt¹	\$ (7,647.8)	\$ (7,394.9)	\$ (7,645.3)	\$ (7,368.1)
Derivative financial instruments				
Foreign exchange forward contracts	0.3	0.3	(1.5)	(1.5)
Interest rate swaps	13.2	13.2	5.4	5.4
Cross-currency swaps	193.7	193.7	106.9	106.9

¹ The carrying value of long-term debt excludes changes in the fair value of long-term debt related to hedged interest rate risk and financing costs.

12. SUBSEQUENT EVENT

On April 17, 2024, the Corporation contracted a subordinated loan of \$1,530.0 million from Quebecor Media, bearing interest at a rate of 9.25%, payable semi-annually, and maturing on April 17, 2054. On the same day, the Corporation invested the total proceeds of \$1,530.0 million into 1,530,000 preferred shares, Series G, of 9511-8063 Quebec Inc., an affiliated corporation. These shares carry the right to receive an annual dividend of 9.35%, payable semi-annually. These transactions are carried out for tax consolidation purposes of Quebecor Media and its subsidiaries.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

VIDEOTRON LTD.

/s/ Jean-François Lescadres

By: Jean-François Lescadres
Vice President Finance

Date: May 10, 2024
